

# The World's #1 IBM Value-Added Distributor

Global scale, local expertise — helping partners build, sell and grow their IBM business.



TD SYNnex



Distributor

# #1

global value-added  
IBM distributor

# 30+

years of partnership  
with IBM

# \$4B

global IBM revenue

# 230+

dedicated IBM  
specialists

# 10

year average team  
tenure

## 2026 IBM Distribution Growth Leader

(North America, Latin America & APAC)



## GLOBAL FOOTPRINT · ACROSS 4 REGIONS

### NORTH AMERICA

United States

### EUROPE

Austria, Belgium, Bulgaria, Croatia, Czech Republic, Denmark, Finland, France, Germany, Hungary, Ireland, Italy, Luxembourg, Moldova, Norway, Poland, Romania, Slovakia, Slovenia, Spain, Sweden, Switzerland, Türkiye, United Kingdom, Serbia, Macedonia, Montenegro, Albania, Bosnia & Herzegovina

### ASIA-PACIFIC

Australia, India, Singapore, Vietnam, Indonesia, Malaysia, Hong Kong, Cambodia, Philippines

### LATIN AMERICA

Mexico, Brazil, Argentina, Chile, Colombia, Ecuador, Peru, Paraguay, Uruguay, Venezuela, Caribbean