

Stream One® Ion

Quarterly

Release Notes



April-June 2025



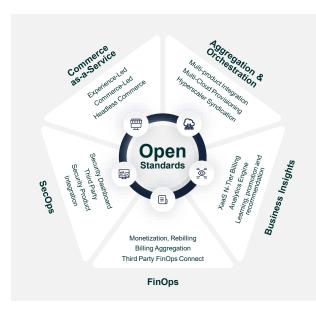


Stream One lon

StreamOne® lon continues to evolve with powerful updates that help partners sell smarter, operate globally, and deliver more value.

The new integrated SecOps Solution enables Microsoft partners to assess customer security postures, offer high-value services, and accelerate sales in the cybersecurity space. Enhanced in-page search and standardized IBM listings improve buyer navigation and confidence. Global enablement of the WQM tool for IBM orders ensures consistent operations across regions. Real-time email alerts from White Label Storefronts and catalog rules for license thresholds empower partners to engage proactively and reduce order errors. Microsoft CSP credit automation streamlines billing, while IBM configuration updates offer flexible terms and simplified setup.

Together, these enhancements reduce friction, boost operational efficiency, and position partners for scalable success.





SecOps

Introducing the <u>StreamOne® SecOps Solution</u>— An **all-in-one view** of your customers' security posture.

RISK REDUCTION & SALES



Security that drives growth.

Now generally available, the StreamOne® SecOps Solution equips Microsoft partners with a centralized, insight-driven platform to assess and strengthen customer security postures.

By consolidating security operations and surfacing actionable recommendations, partners can deliver high-value managed services, differentiate their offerings, and accelerate sales cycles in the fast-growing cybersecurity space. This solution not only enhances customer trust—it also opens new revenue streams and positions partners as strategic security advisors.

Monitor

View all your customers' security status, threats, and recommended actions.

Manage

Standardize deployment of security policies across your customer base.

Implement

Product cross-sell recommendations to fill security gaps.



Commerce as-a-Service

UI EFFICIENCY



Designed for usability and accessibility.

GLOBAL REACH



Enabling solution delivery worldwide.

Accelerate Buyer Decisions with Smarter In-Page Search

This update refers to enhanced in-page search on StreamOne® Ion's Product Details pages. With real-time, keyword-based filtering, customers can instantly locate specific plans, add-ons, or billing options—eliminating the need for endless scrolling. This streamlined navigation reduces friction and enables quicker, more confident decision-making.

Stronger IBM Listings, Smarter Selling

IBM products like MaaS360 with Watson and SPSS Statistics now feature standardized, marketplace-aligned product pages—making it easier for partners to showcase offerings with clarity and consistency. These updates improve integration, streamline training, and eliminate format inconsistencies, resulting in a more intuitive experience for both sellers and buyers.

WQM Tool Now Supporting IBM Orders Globally

The Work Queue Manager (WQM) tool has been globally enabled for IBM purchasing incidents, completing its rollout across all StreamOne® Ion vendors. This global support ensures consistent order processing and incident management regardless of region, enhancing the platform's ability to serve partners and customers worldwide with a unified operational approach.

SALES CYCLE



Optimizes the chain of commerce to help you sell more.

Real-Time Storefront Alerts That Drive Engagement

Six new email notification templates now keep partners informed when customers take subscription-related actions via the White-Label Storefront. These real-time alerts offer immediate visibility into customer behavior—empowering partners to respond proactively, manage renewals and changes with precision, and capitalize on upsell opportunities.

Smarter Catalog Controls for Smoother Transactions

New minimum and maximum license rules in the StreamOne® Ion catalog empower partners to prevent invalid purchases and reduce order errors at the source. By automating license thresholds during product setup, this enhancement eliminates manual checks, streamlines provisioning, and ensures a more consistent, error-free ordering experience.



Aggregation & Orchestration

OPERATIONAL EFFICIENCY



Automates processes and provisioning to reduce manual workload or effort.

Automated Microsoft Credit Handling for Smoother Billing

StreamOne® Ion now supports Microsoft CSP credits as a new charge type—closing key billing gaps for Azure Plan and NCE subscriptions. By automating the inclusion of "customerCredit" in reports and APIs, the platform eliminates manual adjustments, improves billing accuracy, and reduces operational overhead.

FRICTIONLESS TRANSACTIONS



Streamlines product buy flow for improved efficiency, speed and accuracy.

Flexible IBM Billing That Works for You

New configuration and billing enhancements in StreamOne® lon make it easier than ever for partners to align with IBM's commercial models. With customizable term durations (1–60 months), a new "one-time charge (per the term)" billing option, and improved add-on mapping within PSA systems, partners gain greater flexibility and control.

New Stream One® Training

Ready to learn more about recent releases to StreamOne® Ion?

Check out these new or updated training courses in Channel Academy



New!

StreamOne® Ion Microsoft SecOps Specialist Certification



Updated!

Google Vendor
Platform Specialist
Certification