StreamOne®

SecOps Solution

Frequently Asked Questions (FAQ)

What is the StreamOne® SecOps Solution?

The StreamOne® SecOps Solution helps partners manage and deliver security operations for their customers by providing a centralized view of security posture, threats, and recommended actions—without requiring partners to build or operate a traditional security operations center (SOC).

Who is the StreamOne® SecOps Solution designed for?

The SecOps Solution is designed for Microsoft partners, MSPs, and solution providers serving small- and mid-sized businesses that want to deliver scalable, proactive security services while reducing operational complexity.

Why is the SecOps Solution important for SMB customers?

Small and mid-sized businesses are increasingly targeted by cyberattacks but often lack the resources, expertise, or tools to manage security effectively. The StreamOne® SecOps Solution helps partners protect SMB customers by improving visibility, standardizing security practices, and proactively addressing security gaps in Microsoft cloud environments.

What security challenges does the SecOps Solution help partners address?

The StreamOne® SecOps Solution helps partners address common security challenges, including:

- Limited security expertise and staffing
- Lack of centralized visibility across customers
- Inconsistent security policy deployment
- Alert fatigue and reactive security management

What capabilities are included in the StreamOne® SecOps Solution?

The SecOps Solution supports three core operational functions:

- Monitor: View customer security status, threats, and recommended actions in one place
- Manage: Standardize and apply security policies across customers
- Implement: Identify and recommend security products that help close protection gaps

Does the SecOps Solution replace existing Microsoft security tools?

No. The StreamOne® SecOps Solution complements Microsoft security tools by providing an operational layer that helps partners manage, prioritize, and act on security insights more efficiently across their customer base.

Is the SecOps Solution available globally?

Yes. The SecOps Solution is available to partners across all regions supported by StreamOne®, enabling consistent security operations for customers regardless of geography.

How does the SecOps Solution help partners grow their business?

The SecOps Solution helps partners:

- Strengthen their role as a trusted security advisor
- Reduce the cost, time, and risk associated with delivering security services
- Identify revenue opportunities through security product recommendations that address customer gaps

Can partners deliver security services without building a SOC?

Yes. The SecOps Solution is specifically designed to help partners deliver managed or co-managed security services without the cost and complexity of building a dedicated SOC.

Does the SecOps Solution only support Microsoft environments?

Today, the SecOps Solution focuses on Microsoft cloud environments, providing deep visibility and operational support for Microsoft security services used by SMB customers.

How do partners get started with the SecOps Solution?

Partners can access enablement resources, documentation, and training through StreamOne® to quickly understand how to position, deploy, and operationalize the SecOps Solution as part of their security offerings.

What business outcomes can partners expect from using the SecOps Solution?

Partners using the StreamOne® SecOps Solution can expect improved operational efficiency, stronger customer trust, more consistent security delivery, and the ability to scale security services profitably.

To sign up for more information, <u>contact us here</u>.