

# Boost your business with ClickShare free trials

Barco's **ClickShare** meeting solutions have become indispensable in today's hybrid workplace. Today, we need to be more flexible in combining remote and on-site work, and Barco helps office workers achieve exactly that.

Do your customers need that extra push to discover what ClickShare can mean to their workplace? Then **Barco's ClickShare 30-day trial program** may be able to convince them. It is free of charge to both you and your customers, without any obligation to buy.

*\*The trial program is only available for your end customers.*

## How does it work?

1. Invite your customer to **register** with your provided **unique reseller tag**. Please **contact** your **Barco Channel Marketing Manager** to get your unique reseller tag.
  - Unique reseller tag is a trackable URL link that will tie your company name to any registration made on the Try&Buy website via the link. This connection cannot be removed by the user.
2. The customer can try the ClickShare device. The trial unit must be delivered and returned from the customer's premises.
3. Your customer decides whether or not they want to buy ClickShare. The customer cannot buy the trial unit, we require it to be sent back after the trial. Therefore your customer will always have to buy a brand new ClickShare from you.

The 30-day free trial is available for these ClickShare models and bundles with alliance brands.



C-10



CX-30



CX-50



CX-50 Gen 2



ClickShare Bar pro

Connect fast & collaborate better by ClickShare & PanaCast 50



CX-30 & PanaCast 50

*\*Trials are limited to one ClickShare product or one ClickShare bundle per end customer. If you wish to make requests for multiple customers then please put their details in the registration form.*

## Your program, your profit.

You can own the Try & buy program yourself as a reseller. Benefit from the business opportunities the program gives.



**Boost your sales numbers** with ClickShare and meeting room peripheral trials



**More than 60% trial requests are converted** & sales are referred back to you.



**Delight your customers** with the latest collaboration technology and continued business

