

ClickShare

Boost your business

Join our ClickShare Trade in program

Employees are happy when working and meeting hybrid. You can help IT admins find the right tools & technology for productive, engaging hybrid meeting, in both fixed rooms and BYOD spaces.

ClickShare is the award-winning wireless meeting room system for easy video conferencing, collaboration and presentation. It connects your laptop to the audio and video equipment of your conference room, so you can start your meeting in under 7 seconds with one click via the ClickShare Button or App.

Boost your profitability with Barco's ClickShare Trade-In Program.

Receive exclusive discounts when you upgrade legacy EOL ClickShare or competitive devices to the newest generation of ClickShare technology.



Short cycles, increased margins

Resellers can utilize the Trade-in program and take advantage of more competitive pricing. Simply contact your channel manager or authorized distributor, who will be able to support you in registering your Trade-in request with Barco.

Model	Discount off of MSP/UPP*		
C-5	\$270	CX-30	\$500
C-10 with 1 Button	\$354	CX-50 Gen 2	\$600
C-10 with 2 Buttons	\$354	CS Bar-Core	\$300
CX-20	\$400	CS Bar-Pro	\$400

*MSP: Minimum Selling Price
UPP: Unilateral Pricing Policy



Go to the below link or QR code to get an overview of the eligible devices for Trade in.

<https://www.barco.com/en/products/clickshare-conferencing-collaboration/trade-in/overview>

What's in it for you?

- Grow your ClickShare sales numbers
- Re-visit your existing install base
- High margin, short sales cycle
- Instock and ready to ship

What's in it for your customer?

- Latest ClickShare features at a attractive price
- Disposal of old hardware in an environmentally conscious way
- ClickShare simplicity for employees and guests from the market leader in wireless collaboration

I want to benefit from the ClickShare Trade-in program. What should I do?

1. Promote the ClickShare Trade-in Program

To your customers and demonstrate the value of the ClickShare Presentation and Conferencing capabilities.

2. Complete the Trade-in Registration

Prior to receiving a quote from your distributor, please complete the online trade-in claim registration form at <http://www.barco.com/tradein>

3. Receive a quote

- Barco will validate the trade-in claim within 72 hours.
- Once validated, Barco will notify you and your distributor of the approval via email and provide a TIPR(Trade-in Product Registration) number.
- Your distributor will provide you with a quote based on the desired products you want to trade to.

- Attached to the approval email, Barco will provide a shipping label for the traded units to be returned for re-cycling.

4. Proceed with your purchase and installation

- Your distributor will handle the order fulfillment of the approved trade-in.
- Return the old units to Barco using the shipping label(s) provided.

5. Recycle the used Product

If your end-user prefers on-site asset disposition, please ensure that you receive a "certificate of disposition" from the facility and forward the certificate to us.connect@barco.com. Please return the old units to Barco.

More info?

Contact your distributor or send your questions to us.connect@barco.com.