TD SYNNEX

COHESITY

Accreditation Sessions
Training Schedule

Sales Trainings

Data Cloud Sales Associate Accreditation (2 hrs)
Learn about Cohesity's vision, market opportunity, where to position solutions and what opportunities you should pursue

February 12 | 9 AM	**REGISTER HERE**
March 5 | 8 AM	**REGISTER HERE**
March 25 | 10 AM	**REGISTER HERE**
April 11 | 9 AM	**REGISTER HERE**
April 22 | 11 AM	**REGISTER HERE**

Cloud Services Sales Accreditation (1.5 hrs)
Learn how to sell and differentiate Cohesity's Cloud Services platform by discovering unique offerings

February 16 | 9 AM	**REGISTER HERE**
March 12 | 9 AM	**REGISTER HERE**
April 16 | 12 PM	**REGISTER HERE**

SmartFiles Sales Accreditation (1.5 hrs)
Learn about selling Cohesity SmartFiles, customer pain points with File & Object storage and the immense value SmartFiles can provide

February 29 | 11 AM	**REGISTER HERE**
March 29 | 9 AM	**REGISTER HERE**
April 15 | 9 AM	**REGISTER HERE**

Data Security Sales Accreditation (1.5 hrs)
Learn about threat defense architecture capabilities, anti-ransomware use cases, pain points, and the benefits of secure data

February 20 | 11 AM	**REGISTER HERE**
March 18 | 9 AM	**REGISTER HERE**
April 4 | 12 PM	**REGISTER HERE**

All times Pacific Standard Time

Technical Trainings

Data Cloud Technical Sales Accreditation (2.5 hrs)
Learn about the value inherent in Cohesity's platform

February 13 | 9 AM	**REGISTER HERE**
March 6 | 9 AM	**REGISTER HERE**
March 28 | 10 AM	**REGISTER HERE**
April 8 | 11 AM	**REGISTER HERE**
April 24 | 12 PM	**REGISTER HERE**

Cloud Services Technical Sales Accreditation (2.5 hrs)
Learn the necessary knowledge to effectively articulate and utilize the diverse offerings of Cohesity's Cloud Services platform as a technical seller.

February 15 | 9 AM	**REGISTER HERE**
March 13 | 10 AM	**REGISTER HERE**
April 18 | 11 AM	**REGISTER HERE**

Data Security Technical Sales Accreditation (2.5 hrs)
Learn about Cohesity Security Concepts that protect against risks, vulnerabilities, attacks, and failures

February 27 | 11 AM	**REGISTER HERE**
March 20 | 10 AM	**REGISTER HERE**
April 17 | 9 AM	**REGISTER HERE**

Advanced Sizing (2 hrs)
Learn about the concepts, deployment, components, workflows, and parameters in the Cohesity Web Sizing Tool

February 22 | 10 AM	**REGISTER HERE**
March 14 | 9 AM	**REGISTER HERE**
April 1 | 9 AM	**REGISTER HERE**

All times Pacific Standard Time

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Did you know that you can earn your Cohesity accreditation faster and easier through the TD SYNNEX Cohesity Technical Team?

Register for an upcoming session or to schedule an accreditation training session, email Cohesity-Tech-Team@tdsynnex.com.