TD SYNNEX | COHESITY

Why TD SYNNEX and Cohesity

TD SYNNEX and Cohesity are aligned to provide channel partners with a modern approach to cyber resilience for hybrid and multicloud environments. Using Cohesity's industry-leading solutions and platform, TD SYNNEX can help channel partners capitalize on data protection and increase their revenue through TD SYNNEX'S extensive knowledge and technical expertise around Cohesity technologies and solutions. Channel partners can provide best-in-class solutions based on a platform that provides a built-in roadmap to grow with their customers' evolving needs.

MODERN CHALLENGES NEED MODERN SOLUTIONS

Your customers' data is a uniquely valuable resource and can be a significant competitive advantage. But the more data your customers have, the more complex it is to manage. With rapidly increasing ransomware and other cyber threats, their data and their businesses are more vulnerable than ever.

Cohesity believes that technology should work harder and smarter, whether it's reducing complexity, keeping business secure or delivering more value. Their relentless commitment to innovation and building next-gen data management solutions, helps your customers stay ahead of modern-day data challenges.

SIMPLICITY AT SCALE	ZERO TRUST SECURITY	POWERED BY AI
Manage everything in one place, expand with ease. • Single webscale software platform • Single UI provides global visibility • Flexible deployment choice: self-managed, partner-managed, or SaaS	Detect, protect, and rapidly recover from ransomware attacks: • Built-in AI-powered threat detection • Disaster recovery and automated failover minimize downtime	Improve decisions and act faster with built-in smart capabilities: • SmartAssist offloads manual effort • AI-powered recommendations reduce cost and improve performance
GLOBAL ADOPTION	**CUSTOMER ADVOCACY**	**SOLUTION INTEGRATION**
Customers from Global 2000 enterprises and federal agencies (Examples: AutoNation, Global Bank, Hyatt, Lending Club, Novartis, San Francisco Giants, Siemens, Sky Lakes Medical Center, USDA)	Cohesity has strong support from customers resulting in 90% NPS scores for the past 4 years and Gartner Peer Insights Customers' Choice for Backup & Recovery Solutions (4 yrs) and Distributed File Systems & Object Storage	Tight integration with open source and leading virtual, physical, and cloud solutions from AWS, Dell EMC, Google Cloud, Microsoft, NetApp, Nutanix, Oracle, Pure Storage and VMware

COHESITY SNAPSHOT

- Founded in 2013
- Headquarters: San Jose, CA
- Two-time Gartner Peer-Insights Customer's Choice
- 3X Gartner Magic Quadrant LEADER (2020, 2021, 2022)
- Forbes 2021 Cloud 100
- 4X GigaOm Radar LEADER
- 2021 CRN Coolest Cloud Companies and Cloud 100 Companies
- 2019 Forrester Wave Data Resiliency Solutions Leader

TD SYNNEX SNAPSHOT

- NASDAQ: SNX
- 47 years in IT distribution
- $60 Billion in Annual Revenues
- Ranked No. 109 on the Fortune 500
- 150,000+ IT Reseller Customers
- Employees: 22,000 worldwide
- 100+ Countries Served
- FORTUNE's "World's Most Admired Companies"

CONTACT US

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