

COHESITY

Accreditation Sessions

Training Schedule

Sales Trainings

Data Cloud Sales Associate Accreditation (2 hrs)

Learn about Cohesity's vision, market opportunity, where to position solutions and what opportunities you should pursue

- May 8 | 12 PM [REGISTER HERE](#)
- May 21 | 9 AM [REGISTER HERE](#)
- June 13 | 12 PM [REGISTER HERE](#)
- June 24 | 10 AM [REGISTER HERE](#)
- July 2 | 12 PM [REGISTER HERE](#)
- July 19 | 9 AM [REGISTER HERE](#)
- July 29 | 10 AM [REGISTER HERE](#)

Cloud Services Sales Accreditation (1.5 hrs)

Learn how to sell and differentiate Cohesity's Cloud Services platform by discovering unique offerings

- May 14 | 9 AM [REGISTER HERE](#)
- June 18 | 12 PM [REGISTER HERE](#)
- July 8 | 9 AM [REGISTER HERE](#)

SmartFiles Sales Accreditation (1.5 hrs)

Learn about selling Cohesity SmartFiles, customer pain points with File & Object storage and the immense value SmartFiles can provide

- May 15 | 10 AM [REGISTER HERE](#)
- June 11 | 9 AM [REGISTER HERE](#)
- July 24 | 12 PM [REGISTER HERE](#)

Data Security Sales Accreditation (1.5 hrs)

Learn about threat defense architecture capabilities, anti-ransomware use cases, pain points, and the benefits of secure data

- May 24 | 9 AM [REGISTER HERE](#)
- June 17 | 12 PM [REGISTER HERE](#)
- July 16 | 12 PM [REGISTER HERE](#)

All times are Pacific



Kurt Waibel
kurt.waibel@tdsynnex.com



Terrence Willis
terrence.willis@tdsynnex.com

Technical Trainings

Data Cloud Technical Sales Accreditation (2.5 hrs)

Learn about the value inherent in Cohesity's platform

- May 10 | 9 AM [REGISTER HERE](#)
- May 22 | 12 PM [REGISTER HERE](#)
- June 10 | 10 AM [REGISTER HERE](#)
- June 25 | 12 PM [REGISTER HERE](#)
- July 10 | 12 PM [REGISTER HERE](#)
- July 18 | 12 PM [REGISTER HERE](#)
- July 26 | 9 AM [REGISTER HERE](#)

Cloud Services Technical Sales Accreditation (2.5 hrs)

Learn the necessary knowledge to effectively articulate and utilize the diverse offerings of Cohesity's Cloud Services platform as a technical seller.

- May 29 | 12 PM [REGISTER HERE](#)
- June 20 | 9 AM [REGISTER HERE](#)
- July 22 | 10 AM [REGISTER HERE](#)

Data Security Technical Sales Accreditation (2.5 hrs)

Learn about Cohesity Security Concepts that protect against risks, vulnerabilities, attacks, and failures

- May 20 | 12 PM [REGISTER HERE](#)
- June 27 | 10 AM [REGISTER HERE](#)
- July 11 | 9 AM [REGISTER HERE](#)

Advanced Sizing (2 hrs)

Learn about the concepts, deployment, components, workflows, and parameters in the Cohesity Web Sizing Tool

- May 30 | 12 PM [REGISTER HERE](#)
- June 14 | 9 AM [REGISTER HERE](#)
- July 17 | 9 AM [REGISTER HERE](#)

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Did you know that you can earn your Cohesity accreditation faster and easier through the TD SYNEX Cohesity Technical Team?

Register for an upcoming session or to schedule an accreditation training session, email Cohesity-Tech-Team@tdsynnex.com.