

COHESITY

Learn and Earn Accreditation Partner Incentive

Incentive Details

- Partner Reps who complete TD SYNEX-led trainings in Sales Associate Accreditations can earn **\$30 gift cards for Lowes, Target, Dick's Sporting Goods, Chili's or Lululemon.**
- Partner Reps who complete TD SYNEX-led trainings in Technical Sales Associate Accreditations can earn **\$40 gift cards for Lowes, Target, Dick's Sporting Goods, Chili's, or Lululemon.**

Sales Trainings

Data Cloud Sales Associate Accreditation (2 hrs)

Learn about Cohesity's vision, market opportunity, where to position solutions and what opportunities you should pursue

August 13 12pm	REGISTER HERE
August 28 10am	REGISTER HERE
September 5 9am	REGISTER HERE
September 16 10am	REGISTER HERE
October 3 12pm	REGISTER HERE
October 16 9am	REGISTER HERE
October 30 10am	REGISTER HERE

Cloud Services Sales Accreditation (1.5 hrs)

Learn how to sell and differentiate Cohesity's Cloud Services platform by discovering unique offerings

August 29 12pm	REGISTER HERE
September 17 12pm	REGISTER HERE
October 14 10am	REGISTER HERE

SmartFiles Sales Accreditation (1.5 hrs)

Learn about selling Cohesity SmartFiles, customer pain points with File & Object storage and the immense value SmartFiles can provide

August 20 12pm	REGISTER HERE
September 6 10am	REGISTER HERE
October 28 10am	REGISTER HERE

Data Security Sales Accreditation (1.5 hrs)

Learn about threat defense architecture capabilities, anti-ransomware use cases, pain points, and the benefits of secure data

August 19 10am	REGISTER HERE
September 10 12pm	REGISTER HERE
October 17 12pm	REGISTER HERE

All times are Pacific

Technical Trainings

Data Cloud Technical Sales Accreditation (2.5 hrs)

Learn about the value inherent in Cohesity's platform

August 15 12pm	REGISTER HERE
August 27 12pm	REGISTER HERE
September 9 9am	REGISTER HERE
September 26 10am	REGISTER HERE
October 7 9am	REGISTER HERE
October 21 9am	REGISTER HERE
October 31 12pm	REGISTER HERE

Cloud Services Technical Sales Accreditation (2.5 hrs)

Learn the necessary knowledge to effectively articulate and utilize the diverse offerings of Cohesity's Cloud Services platform as a technical seller.

August 30 9am	REGISTER HERE
September 24 12pm	REGISTER HERE
October 23 9am	REGISTER HERE

Data Security Technical Sales Accreditation (2.5 hrs)

Learn about Cohesity Security Concepts that protect against risks, vulnerabilities, attacks, and failures

August 22 12pm	REGISTER HERE
September 18 9am	REGISTER HERE
October 25 10am	REGISTER HERE

Advanced Sizing (2 hrs)

Learn about the concepts, deployment, components, workflows, and parameters in the Cohesity Web Sizing Tool

August 16 10am	REGISTER HERE
September 23 9am	REGISTER HERE
October 29 12pm	REGISTER HERE

All times are Pacific

Did you know that you can earn your Cohesity accreditation faster and easier through the TD SYNEX Cohesity Technical Team?

Register for an upcoming session or to schedule an accreditation training session, email Cohesity-Tech-Team@tdsynnex.com.



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Incentive Terms and Conditions:

- Available to Select TD SYNEX Cohesity Channel Partners in the US and Canada. Offer good while supplies last.
- Incentive available from August 13, 2024 - October 31, 2024. Cohesity Accreditation must be achieved within this time frame.
- Incentive award will be processed once TD SYNEX confirms channel partner rep has achieved the Cohesity accreditation.
- Please work with your TD SYNEX Cohesity Sales Rep to confirm and claim the incentive by October 31, 2024.
- All rewards will be sent electronically to partner rep's work email.
- Incentive award will not be paid on previously taken accreditation courses.
- Incentive will run while funds last. Payouts to be made on a first-come, first served basis.
- Payout limit applies, the number of accreditations per reseller individual to four per given incentive period.
- Participants must be located in US or Canada to receive incentive.
- Pay-out will be made once validation is made that attendee qualifies for the incentive. This could take up to 30 days.