

# Why TD SYNnex + Cohesity

TD SYNnex and Cohesity are aligned to provide channel partners with a modern approach to cyber resilience for hybrid and multicloud environments. Using Cohesity's industry-leading solutions and platform, TD SYNnex helps channel partners capitalize on data security solutions and increase their revenue through TD SYNnex's extensive knowledge and technical expertise around Cohesity technologies and solutions. Channel partners can provide best-in-class solutions based on a platform that provides a built-in roadmap to grow with their customers' evolving needs.

## MODERN SOLUTIONS FOR TODAY'S CHALLENGES

Your customers' data is a uniquely valuable resource and can be a significant competitive advantage. But the more data your customers have, the more complex it is to manage. With rapidly increasing ransomware and other cyber threats, their data and their businesses are more vulnerable than ever.

Cohesity believes that technology should work harder and smarter, whether it's reducing complexity, keeping business secure or delivering more value. Their relentless commitment to innovation and building next-gen data management solutions, helps your customers stay ahead of modern-day data challenges.

## COHESITY'S ADVANTAGES



### SPEED

Recover from cyberattacks 10x faster.

- Instantly recover hundreds of files, objects, and VMs at scale
- Reduce recovery time objective (RTO) to minutes
- Get data instantly back online from cloned backups- with immediate access



### SCALE

Trusted by the world's largest organizations.

- Software defined, hyperconverged platform
- Scales horizontally and vertically
- Support VMware, Oracle, SQL, M365 and NAS environments and top hyperscale clouds



### SAVINGS

Achieve lower TCO and reduced costs.

- Lower costs by consolidating into a single platform
- Reduce infrastructure spend with efficient, scalable architecture
- Increase long-term TCO value through simplified operations



### SECURITY

Detect threats, protect data, and rapidly recover from cyberattacks.

- Built-in AI-powered threat detection, immutability, and instant mass restore
- Zero trust principles, including strict access and administrative controls, encryption, MFA & quorum
- Integration with leading security partners



### SMARTS

Unlock the power of data with Cohesity's Gen AI capabilities.

- Gain insights from enterprise data with RAG AI
- Consolidate data and make it available for AI initiatives quickly and securely
- Protect the privacy of data used by AI models & employees

## COHESITY SNAPSHOT

- Founded in 2013
- Acquired Veritas Technologies in 2024
- Headquarters: Santa Clara, CA
- 7X Gartner Peer Insights Customer's Choice
- 6X Gartner Magic Quadrant LEADER (2020-2025)
- 2X Forbes Cloud 100 (2024-2025)
- 5X GigaOm Radar LEADER
- Best Solution in Cyber Resilience at the Global InfoSec Awards 2025
- 2X CRN AI 100 list (2024-2025)
- 6X CRN Cloud 100 list (2020-2025)
- Certified as a Great Place to Work in the US, Costa Rica, and India

## TD SYNnex SNAPSHOT

- NASDAQ: SNX
- 48 years in IT distribution
- \$58 Billion in Annual Revenues
- Ranked No. 73 on the Fortune 500
- 150,000+ IT Reseller Customers
- Employees: 25,000 worldwide
- 100+ Countries Served
- FORTUNE's "World's Most Admired Companies"
- Global Distribution Partner of the Year for Cohesity's FY2025

## CONTACT US

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