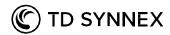


ConnectSolv^{*}

Wireless/Connectivity/Wireline

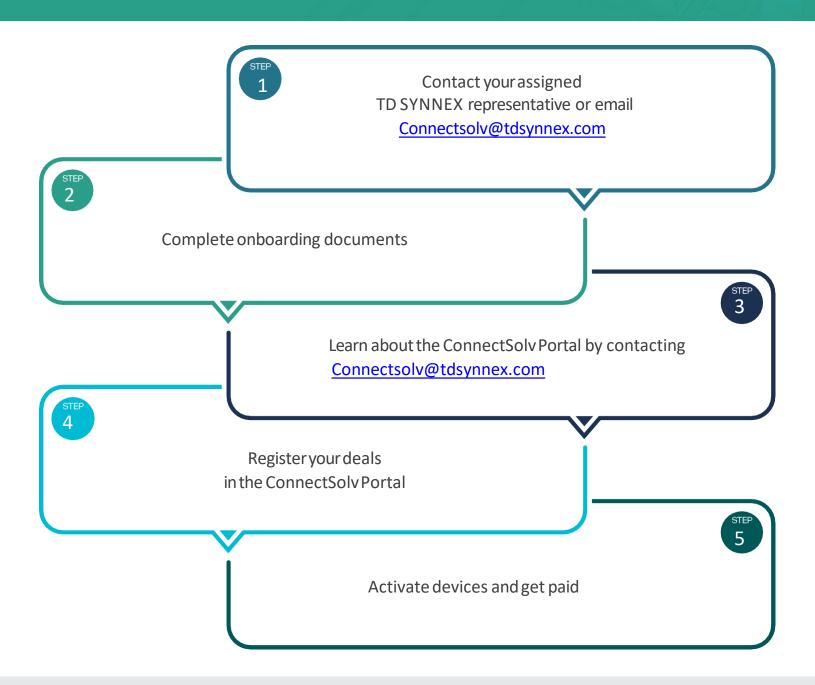
Sales Cheat Sheet

When you hear this	Ask this	Sellthis
LTE-enabled anything (tablet, gateway, router, laptop, phone, cameras, etc.)	Which carrier network is this going to be activated on? (Verizon, T-Mobile, AT&T, US Cellular)?	If yes, connect with the respective carrier BDM or the ConnectSolv team if you need additional assistance.
Connected Devices (refresh and/or current)	Are you interested in working with us to possibly lower the amount you're currently paying?	Wireless/Connectivity
Internet of Things (IoT) Solutions	How are you connecting the solution?	Routers/Gateways + Wireless/Connectivity
Remote/ Field Employees + Business Owners	How are you managing call traffic between your office line and your mobile devices?	Verizon OneTalk
ISP (Internet Service Provider), Fiber, SD-WAN	Are you interested in working with us to possibly lower the amount you're currently paying?	Wireline
Public Sector	In the case of an emergency, do need to have priority on the network? (EMS, Fire, Police, etc.)	AT&T FirstNet
Tablets/Laptops/Rugged Devices	Are you interested in LTE-enabled options to ensure productivity in every environment?	All LTE-enabled options Email team for full list. DaaS options available!
International Customers	Are you looking to activate these devices on a carrier network?	KORE Wireless (includes a majority of international providers)



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HowtoGetStarted



For more information, contact us via email at: wirelesssales@tdsynnex.com