TD SYNNEX | **CyberSolv™**

PingIdentity®

WHY TD SYNNEX CYBERSOLV?

TD SYNNEX CyberSolv brings immediate value to your business portfolio by helping you provide customers complete, scalable solutions supported by tenured security professionals.

SOLUTIONS AND SERVICES

- **Offer True Security as a Service (SECaaS)**, thereby ensuring customers and systems are secure and in compliance.

- **Solve Unique Customer Challenges** covering a range of security threat vectors, whether your customer needs a new next-generation firewall or an end-to-end security infrastructure.

- **TD SYNNEX Capital** offers a complete portfolio of solutions to accommodate any budget need, helping our partners accelerate opportunities with flexible payment solutions.

- **Services and Assessments** to build a comprehensive strategy to protect your customers across their entire business.

PEOPLE AND ENABLEMENT

Unlock your and your customers' security potential by utilizing our portfolio of training and enablement offerings:

- **TD SYNNEX University** is a gamified partner enablement portal offering vendor-agnostic and vendor-specific educational courses, recorded sessions from conferences and roadshows, and more!

- The **TD SYNNEX Cyber Range** and **World-Class Demo Centers** equip participants with the hands-on skills necessary to design, implement and maintain holistic cybersecurity solutions and services.

- The **Digital Security Practice Builder** takes partners through an online assessment that helps identify where and how they can drive greater security growth.

- The **Solutions Product Inventory (SPI) Tool** is a database of TD SYNNEX's solutions, helping you position new security solutions to your customers.

TD SYNNEX CYBERSOLV SNAPSHOT

48 YEARS
in IT distribution

$60B
in annual revenue**

RANKED NO.109
on the Fortune 500

150,000+
IT reseller customers

200+
security associates

100+
security and networking vendors

FIRST
distributor-hosted Cyber Range

*Cybersecurity Jobs Report: 3.5 Million Openings Through 2025. Cybersecurity Ventures. Nov. 11,2021.

** Represents LTM revenue ending April 30, 2021 for Tech Data and May 31, 2021 for TD SYNNEX.

Deliver trusted technology by partnering with the **TD SYNNEX CyberSolv** and **Ping Identity** team, ensuring your business collaborates with top cybersecurity solution providers that will help improve your customers' security postures.

WHY TD SYNNEX CYBERSOLV AND PING IDENTITY?

Ping Identity delivers intelligent identity solutions for the enterprise, enabling companies to achieve Zero Trust identity-defined security and more personalized, streamlined user experiences.

As a Ping Identity partner through TD SYNNEX, you'll get access to enhanced benefits, including a dedicated team to help you grow as a Ping Identity partner and get to revenue faster.

PRODUCT PORTFOLIO

Ping Identity provides flexible identity solutions that accelerate digital business initiatives, delight customers and secure the enterprise through multi-factor authentication, single sign-on, access management, intelligent API security, directory and data governance capabilities.

Ping's platform provides customers, workforce and partners with access to cloud, mobile, SaaS and on-premises applications across the hybrid enterprise.

Fully optimize your customers' identity security with drag and drop orchestration and seamless, automated workflows across business applications and identity systems—even if they're not from Ping.

PARTNER BENEFITS

- **Start selling faster:** TD SYNNEX partners are already authorized to sell—no additional approvals needed.
- **Earn more revenue:** Ping offers an additional 5 pts for deal registration and partner maintains the same discount for renewals
- **Offer a trusted solution:** Trusted by more than half of the Fortune 100 for identity expertise
- **Enhance what you're already selling:** Integrations and partnerships with Microsoft, AWS, Google Cloud, Palo Alto, Zscaler, CyberArk and more
- **Improve your skills:** Get access to sales and technical enablement for all partner levels

RESOURCES AND TEAM

The Ping Identity team at TD SYNNEX is your go-to resource for growing your identity security business. Work with dedicated resources for both sales and technical support.

Contact the team at PingUS@tdsynnex.com!

GET STARTED WITH TD SYNNEX AND PING IDENTITY

Contact your TD SYNNEX Ping Identity Team to get started today!

PingUS@TDSYNNEX.com
pingidentity.com