



Partner Program

Simple to Grow Your Portfolio with Secure, Affordable Cybersecurity

ActZero Managed Detection and Response (MDR) service delivers a **powerful** and **affordable** cybersecurity service to protect small and medium-sized business against ransomware attacks.

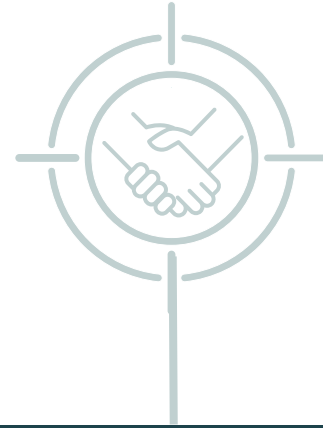
Why Partner with ActZero?

As a 100% channel exclusive company, ActZero is committed to growing **with** your team to build or strengthen your cybersecurity portfolio. Our success comes from working with our partners throughout the sales cycle and lifetime of the customer journey, proven by our 80% YoY growth and 97% contract retention rate.

Simple Cybersecurity Solution: Offer your customers a 24/7 full-stack cybersecurity solution using AI detections that is quick to deploy, without adding technical resources to your team or having to learn multiple point products.

Simple to Quote and Sell: Easy deal registration guarantees partner margin and pricing protection throughout deal lifecycle. Discounts based on deal registration, not tier status.

Simple to Prospect and Market: Our partner portal provides centralized sales enablement, access to content and integrated prospecting/marketing tools, providing analytics and lead tracking.



Program Benefits

Deal Registration provides total partner protection and status decision in 24 hours of submission.

Simple Pricing: Full-stack cybersecurity included in one SKU based on endpoint tier.

20%+ Margin on recurring services revenue.

Flexible MDF and co-branded marketing options.

Full-lifecycle sales and technical support.

Tailored enablement and relevant industry content to support your GTM strategy.