



How to Secure Your Customers' Network With Microsoft Defender for Business

Threat and vulnerability management is important to ensure security on modern networks. Think of it like a building inspector that looks at the doors and windows of your home for weaknesses – it provides a risk-prevention approach to vulnerability management that helps reduce threats before they become serious problems.

But threat and vulnerability management aren't the only security features that will help keep your customers safe on their network – there are several solutions you'll want included to ensure the best security – and Microsoft Defender for Business has them all! Microsoft Defender for Business comes either as a standalone solution or included in Microsoft 365 Business Premium.

Microsoft Defender's Next Generation Protection acts as the lock for your front door. It helps to stop the things you don't want to enter - from file-based and fileless malware, to spyware.



Attack Surface Reduction

works by making sure the windows are locked and only the right people have keys to the front door. This helps minimize risk by reducing the attack surfaces open across your devices.



Microsoft Defender's Next Generation Protection

acts as the lock for your front door. It helps to stop the things you don't want to enter - from file-based and fileless malware, to spyware.



Endpoint Detection and Response

is like a security camera system, helping you see and record an intruder in the house.



Defender's Advanced Tools

can set off the alarms, allowing you to respond directly to the problem, device or file.



Auto Investigation and Remediation

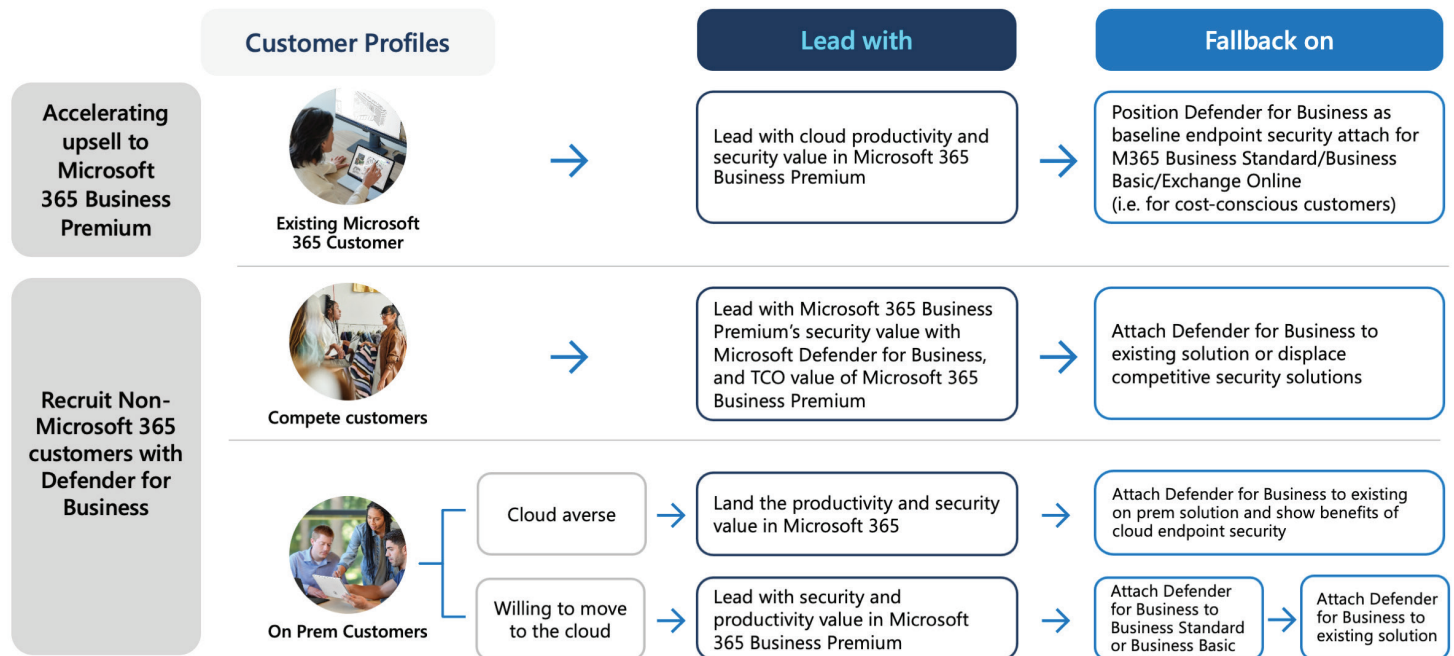
automatically investigates alerts and helps remediate complex threats – it's like your alarm system calling the authorities to take an intruder away.





Which Microsoft Solution is Best for My Customer's Security Framework?

Not sure whether to provide your customers a standalone Defender for Business license or upgrade them to a Microsoft 365 Business Premium Subscription? Follow these key targeting scenarios to kickstart the conversation and make the right choice:



Ready to Get Started?

Your TD SYNEX Microsoft team can help you size and sell this solution to your customers! Reach out to the United States team at msftcsp@tdsynnex.com or the Canada team at Microsoft.ca@tdsynnex.com or MicrosoftCSPCanada@tdsynnex.com for more details and assistance.