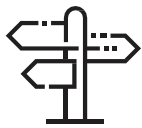# TD SYNNEX

Develop a Profitable Cloud Practice With AWS

As a strategic global distribution partner of Amazon Web Services, TD SYNNEX supports and accelerates the success of partners in the AWS Partner Network. We offer services and solutions that simplify routes to market, promote profitability and prescribe successful business outcomes. This is especially true for TD SYNNEX Partners, where we can tailor a clearly defined roadmap to success. Whether it is identifying and delivering educational resources, providing marketing support or leveraging one of many ready-to-use AWS solutions, TD SYNNEX can enable your growth in the AWS Cloud.

8 Ways TD SYNNEX Helps Support AWS Partners

AWS Practice Builder

Our AWS Practice Builder programs offer a simple, step-by-step roadmap to building a profitable AWS business.

Training and Education Services

No matter where you are on your AWS learning journey, whether you're an IT professional or a business leader, we can provide the right AWS training course for your needs.

Partner Marketing Support

Our free marketing resources and partner enablement programs can help you refine your marketing strategy and grow your AWS business.

Services Augmentation

Our Cloud and Automation practice provides professional services that span the full customer lifecycle – assess, migrate, optimize and manage.

Specialized Enablement Community

Our community enables you and your team to enhance your skills and knowledge across multiple business functions and technology areas.

Streamlined AWS Management

Our StreamOne™ Ion platform offers simplified management and billing, a customer 360 user experience, enhanced customer delivery options and a robust solutions marketplace.

Solutions Factory

Our Solutions Factory is here to support you by providing agile, adaptable and resilient solutions that help you meet your customers' demands faster and more effectively.

Public Sector Expertise

We act as your trusted leader and guide who knows cloud distribution, the public sector, and how to help take your business to the next level with maximized market opportunities.

TD SYNNEX

For information, contact our team today at
enterprisecloudsales@tdsynnex.com

aws
PARTNER
Premier Tier
Services

Get started with Cloud Practice Builder

Building a profitable AWS cloud business doesn't need to be challenging or time consuming. TD SYNNEX is here to help you quickly overcome challenges, define and follow a path to success with Cloud Practice Builder for AWS Startups.

The **Cloud Practice Builder for AWS Startups** program consists of a readiness assessment, a kickoff workshop, and a series of self-led business and technology modules paired with individualized coaching sessions all designed to help you achieve success in launching your AWS cloud business.

Program Benefits

Dedicated business and technical Subject Matter Experts	**Exclusive resources to support your business needs**	**Establish and implement a tailored AWS go-to-market plan**	**Development of an AWS tier advancement and vendor alignment plan**

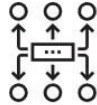## Accelerate with AWS Click-to-Run™ Solutions

Through TD SYNNEX's Click-to-Run™ Solutions, you can deploy integrated private and public cloud technology more easily. These solutions help deliver BUSINESS OUTCOMES to your customers by SIMPLIFYING some of the most time-consuming and complicated parts of cloud deployments, including automating complex processes such as infrastructure, platform, and software-as-a-service deployments, building connections, configurations and integrations.

Why Leverage TD SYNNEX's Click-to-Run™ Solutions?

Reduce Cost and Time Reduce costs, time and risks by customizing and deploying pre-architected, validated and tested solutions.	**Offer More-Get More** Enhance your portfolio and increase your revenue by offering more options and solutions to your customers.	**Faster Time To Market** Broad set of enablement resources to quickly build Cloud Solutions practices within your organization.

AWS Solutions for every practice!

Whether you are looking for pre-configured solutions around Data Protection, Core Infrastructure or even more complex like Application Innovation, we have solutions for every need.

Core Infrastructure
- Amazon SQL Relational Database Services
- Scalable Storage with S3
- Virtual Machines with EC2
- Scalable Storage with S3 Glacier
- Storage Gateway

Data Protection
- File Storage with EFS
- Splunk with EC2
- SB Fraud Defense
- Cisco Duo on AWS
- Veeam Backup and Replication
- FSx for NetApp ONTAP

Application Modernization
- ElastiCache for Redis
- DynamoDB
- RedShift
- CloudFront CDN

Digital Workspaces
- Amazon Workspaces

For information, contact our team today at
enterprisecloudsales@tdsynnex.com