

**UEM MARKET  
GROWING BY  
\$44 BILLION  
BY 2030**

# FILEWAVE: MAKING IT TEAMS MORE EFFICIENT SINCE 1992

Once companies reach a certain size, they need to manage their devices with a dedicated software to remain functional. This means the target market to sell unified endpoint management software is not only nearly endless, it is also constantly growing.

Having a strong UEM in your portfolio is a must to profit from this scaling industry and meet your customers' needs.

FileWave has been a leader in UEM technology for more that 30 years.

The software is acclaimed for its unparelled depth, worldwide customer support and vast options for customization.

Offering your customers a strong and experienced player to manage their devices efficiently can provide a significant boost to your bottom line.

## FILEWAVE OVERVIEW



### CROSS-PLATFORM



macOS

iOS

iPadOS

tvOS

FileWave is cross-platform first and lets you manage devices from all operating systems.



### GLOBAL CUSTOMER BASE

Filewave's strong customer base includes both local education facilities and global brands.



### INDUSTRY-TESTED TECHNOLOGY

The FileWave software has evolved based on customer needs for over 30 years.

## WHAT'S IN IT FOR YOU



### GENEROUS MARGINS & INCENTIVES

FileWave offers resellers high margins on all their sales and regularly adds short-term incentive programs for sales teams.



### EXCELLENT UPSELL OPPORTUNITIES

Filewave's simple pricing model and strong customer satisfaction numbers lead to high numbers of upsell opportunities.



### MARKETING PLANS & FUNDS

FileWave's global marketing team is happy to cooperate on joint campaigns and regularly commits marketing funds for partners.