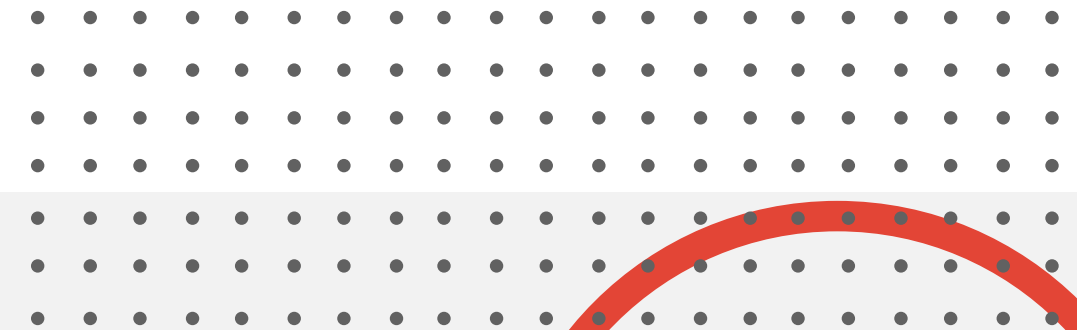

HOW TO SELL MORE FORTINET IN 90 DAYS

A 90-Day guide to selling and marketing
Fortinet security solutions



BROAD. INTEGRATED. AUTOMATED.

Fortinet (NASDAQ: FTNT) secures some of the largest enterprise, service provider, and government organizations around the world. Empower customers with intelligent, seamless protection across the expanding attack surface, so they can take on the ever-increasing performance requirements of the borderless network. Fortinet Security Fabric architecture delivers security without compromise to address today's critical challenges - whether in networked, application, cloud or mobile environments.

The Value Of Fortinet Security Fabric



13,200+

Employees



660,000+

Customers



\$5.59B+-

FY20 Revenue



1285-

Patents Issued



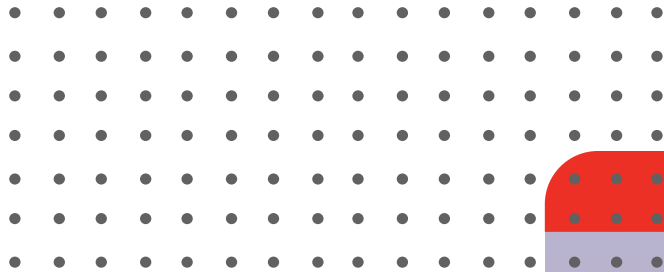
10.5M

Units Shipped to Date

SUCCEEDING WITH FORTINET SECURITY FABRIC IN 90 DAYS



Following this 30-60-90 onboarding plan will help ensure familiarity – and success – with Fortinet programs, products and profit-enhancing service opportunities.



GET THE RIGHT FORTINET PRODUCTS AT THE RIGHT PRICE

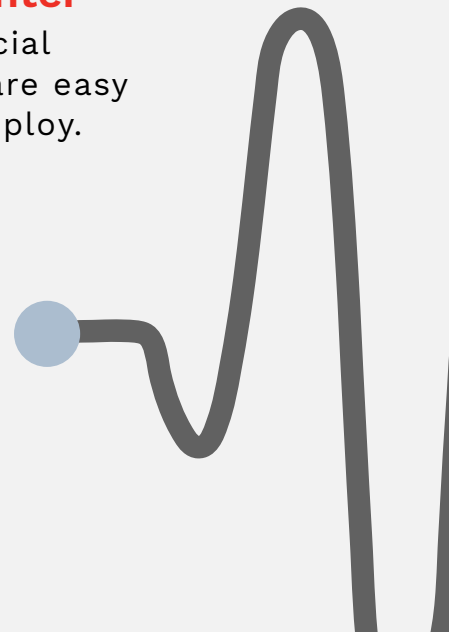
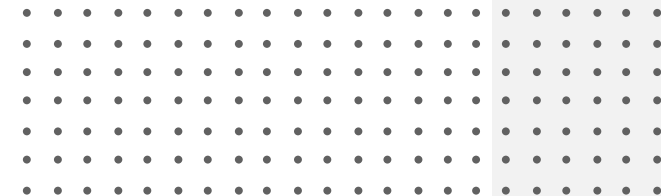
With a broad portfolio of top-rated solutions and centralized management, Fortinet enables security consolidation and delivers a simplified, end-to-end security infrastructure – all at a cost-effective rate.

will show you several best-selling Fortinet models for you and your customers to consider when scoping out new opportunities.

is a fast and efficient way for you to get your customers the best pricing for their security solutions.

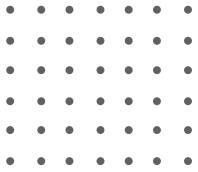
Fortinet Marketing Center

offers solution-focused social campaigns and more that are easy to access and simple to deploy.



MAKE THE SALE WITH FORTINET

Become a true customer advocate by choosing the tools that will power your customer's digital transformation and technology consolidation initiatives – all while helping them stay ahead of today's evolving threat landscape. Fortinet's broad, integrated and automated Security Fabric platform provides the differentiated technology and proven credibility that you and your customers demand.



Pitch: Why Hundreds of Thousands of Companies Have Chosen Fortinet Security

Fortinet CTAP

Cyberthreat Assessment Program Sample Report

Mitigating Risk With Fortinet

GET IN TOUCH WITH YOUR FORTINET EXPERTS

We look forward to working hand-in-hand with you to build security into your customer's business while you leverage the leading position Fortinet has in the marketplace!

For pricing, questions or more information, contact your dedicated TD SYNEX Fortinet Representatives:

TD SYNEX

Fortinetbd@tdsynnex.com

