

High Availability Promotion

Fix downtime in no time with our new HA promotion!

Help ensure your customers' critical applications and services remain operational and protected, even during hardware failure, or other disruptions with our High Availability promotion.

What's in it for you?

Help drive sales to your new or existing customers with this limited time promotion.

What's in it for your customers?

Free FortiGuard Services on the 2nd FortiGate when FortiGate NFGWs are purchased with FortiGuard bundles in an HA pair.

Process & Program Details

Contact your Fortinet Channel Account Manager and ask them to provide you with a quote where an order should include 2 FortiGates, 1 FortiGuard services bundle for the first, plus a promo SKU that provides free equivalent FortiGuard services for the second.

Start/Stop dates: Oct 1, 2023 – Dec 31, 2023

Partner Eligibility: All US Fortinet Partners

Qualifying Products: See models below

Eligible FortiGate models:

FortiGate 40F, 60F, 61F, 80F, 81F, 100F, and 101F appliances with any of the following AI-powered FortiGuard services:

- Advanced Threat Protection (ATP), 1 year, 3 years, or 5 years of subscriptions
- Unified Threat Protection (UTP), 1 year, 3 years, or 5 years of subscriptions
- Enterprise Protection (ENT), 1 year, 3 years, or 5 years of subscriptions

Terms & Conditions

- This program only applies to qualified products listed below.
- This program is available for new business only; renewals are not eligible.
- This program starts on October 1, 2023 and ends at 11:59pm PT on December 31, 2023.
- The program is only valid for sales of the eligible products in the USA during the Program Term.
- This program is available to any USA authorized Fortinet partner.
- May be combined with Deal Registration but cannot be stacked with any other promotion or product-based incentive.
- To qualify for this program, reseller must be invoiced on or before 11:59pm PT on December 31, 2023.
- Program is void where prohibited by law.
- Fortinet reserves the right to amend or cancel this program at any time, to add or subtract eligible products, and to raise or lower amount of discount at any time for any reason, without notice. The decisions of Fortinet are binding and final on all matters relating to this program
- Nothing herein represents any binding commitment by Fortinet, and Fortinet disclaims all warranties, whether express or implied, except to the extent Fortinet enters a binding written contract, signed by Fortinet's General Counsel. Fortinet disclaims in full any guarantees.
- Notwithstanding anything to the contrary, by participating in this program, resellers and distributors understand and acknowledge that Fortinet cannot bind the distributor and that the pricing herein shall be negotiated between reseller and the distributors. Distributors and resellers further understand and acknowledge that Fortinet in no way controls or influences the pricing set between a distributor and reseller, which is set between those parties independently and in their sole and absolute discretion.