

ANNOUNCING SECURED SAVINGS ACCELERATOR

SECURING TOMORROW, TODAY:
SPECIAL OFFERS ON CUTTING-EDGE NEXT-GEN FIREWALLS

LIMITED TIME PROMOTION:

November 15 - December 31, 2023

All authorized Fortinet partners can receive up to off all FortiGate 40F and 60F opportunities.



	Units Purchased	Suggested Discount*	How to Access Pricing?
Level 1	1 to 9	55%	Automatic thru Distributor
Level 2	10 to 50	62.50%	FTQ Quote - contact Sales Rep
Level 3	50+	68%	

*Pricing set by Distribution

KEY QUESTIONS:

- 1. Are you looking to reduce complexity and consolidate the number of vendors that make up your cybersecurity defenses? With Fortinet, you get a solution and platform-based approach allowing you simplify your deployment and shrink your attack surface, PLUS consolidate management of your entire deployment with a single management interface
- 2. Are you concerned about your security effectiveness and posture? Fortinet firewalls are the most deployed and most trusted firewalls in the world.
- 3. With attacks happening at the speed of light, does your current solution allow for automated remediation enabling you to take a more hands-off approach? This could be the difference between safety and a disaster!
- 4. Does your current firewall allow for SSL inspection of all traffic? If not, malware is likely sailing through your current firewall, exposing you to all known and unknown threats! Fortinet's custom ASICs are designed for real-time SSL inspection offering speeds up to 10x the competition, and more importantly protecting you from anything harmful that may be inbound!

HOW TO WIN AGAINST THE COMPETITION:

- Demo the value of the security capabilities & the Security Fabric
- Explain and show how Fortinet firewalls have a much greater security effectiveness than the competition
- Protect against all known and unknown threats FortiGuard Labs' suite of Al-powered Security Services—natively integrated with your NGFW
- Real-time SSL inspection (including TLS 1.3) provides full visibility into users, devices, & applications across the attack surface.
- Zero Touch Flexible Provisioning/Deployment and Management reduces costs and complexity
- Universal ZTNA for control access to applications with FortiClient and EMS
- Gartner leader & NSS labs recommended for Secure SD-WAN

WHY FORTINET?

- We are a Cybersecurity company providing real-time protection in a hybrid approach for on premise, VM, and the cloud.
- We have a consolidation approach with security and networking to reduce the complexities for our customers.
- The Fortinet Security Fabric delivers better security integration and capabilities with our products for our customers



