

FortiEDR Discover, Protect, and Respond Partner Promotion



We are happy to announce this three-year promotion designed to bring dissatisfied endpoint security customers, with 500 seats and above, over to FortiEDR and the Fortinet Security Fabric. This bundle will be sold to partners at 66% off (70% for distributors) for them to use the discount as they see fit. The required Best Practice Service (BPS) is being sold at 50% off. The BPS service discount is the only portion of this promotion that has been communicated to customers.

This promotion is for our strongest bundle: [Discover, Protect, and Respond](#).

When ordering, use **promo code** **PARTNER_EDR**

	EDR
	Discover, Protect, and Respond
IT Hygiene	
Asset discovery	✓
Asset assessment	✓
Attack surface reduction	✓
USB control	✓
Endpoint Protection	
NGAV (pre-execution)	✓
Post-execution protection	✓
Cloud sandbox	✓
Cloud threat intelligence	✓
Attack chain visualization	✓
Web filtering	✓
Endpoint Detection and Response	
Advanced forensics	✓
MITRE tagging	✓
AI-powered investigation	✓
Automated integrated incident response	✓
Continuous recording and analysis	✓
Threat hunting	✓
AI-based behavior tagging	✓
IOC ingestion and search	✓

Limitations:

The minimum order quantity (MOQ) is 500 seats and can only be ordered in quantities of 2,000, 500, and/or 25 seats.*

Orders for 10K seats or more can be handled case by case.

The term of the license purchased through the promotion is 36 months.

All purchases under the promotion must include the Best Practice Services. In the price list, use the 12-month version of FC1, 2, and 3-10-EDBPS-310-02-12. This has been discounted by 50% and communicated to customers that this is available.

This offer is only available to partners and distributors for new FortiEDR customers globally.

This offer is valid until December 31, 2024.

Applicable Discover and Protect SKUs within this Promotion:

SKU	Description
FC1-10-FEDR1-348-01-36	FortiEDR Discover, Protect, and Respond Cloud Subscription and FortiCare Premium for 25 endpoints
FC2-10-FEDR1-348-01-36	FortiEDR Discover, Protect, and Respond Cloud Subscription and FortiCare Premium for 500 endpoints
FC3-10-FEDR1-348-01-36	FortiEDR Discover, Protect, and Respond Cloud Subscription and FortiCare Premium for 2,000 endpoints

The MDR or XDR SKUs are not part of this promotion.

*Notes: FC1 (25 seats) is only used to serve odd-numbered seat counts above 500 or 2,000 seats (examples: 550, 1,750, or 2,175 seats). As stated above, the MOQ is still 500 seats; one cannot use the FC1 SKU to quote under that amount (examples: 25, 175, or 450 seats).

