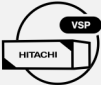


Rebates & Promotions

Available through Dec 2026 Mar 2027

As part of the FY26 Partner Program, Hitachi Vantara offers numerous incentive programs to increase profitability when selling key Hitachi Vantara products. Detailed information on each program can be found on [Partner Connect Portal > Sales > Incentives](#)



Pentaho



Other

Front-End Incentives

Low Touch Promotion							Veeam Low Touch Promotion
Fast Start Promotion							Veeam High-Capacity Promotion
							Cisco Low Touch Promotion

Back-End Incentives

VSP High-End Up to \$40K					VSP High-End Up to \$40K	Pentaho New Business Up to \$40K	CSP/XaaS Up to \$40K	
						Pentaho Renewals Up to \$40K		
Midrange and Object Storage Up to \$40K						Pentaho SW and SVCs Up to \$40K		
Net-New Account Up to \$40K								
Target Revenue 1%								

Hitachi Vantara

Corporate Headquarters
2535 Augustine Drive
Santa Clara, CA 95054 USA
[Hitachivantara.com](#) | [community.hitachivantara.com](#)

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Contact Information
USA: 1-800-446-0744
GLOBAL: 1-858-547-4526
[Hitachivantara.com/contact](#)

