

## 5 FOR 3 PROMOTION

CUSTOMERS CAN GET 5 ARUBA ACCESS POINTS FOR THE PRICE OF 3!



### CUSTOMER OFFER

- End users in the US & Canada can buy 5 Aruba access points for the price of 3.
- Effective November 1, 2023 - April 30, 2024, or while supplies last.
- Maximum 50 access points per customer.
- See the list of eligible models

### PARTNER OFFER

- HPE Partner Ready for Aruba Networking Program Partners, and non-authorized / Proximity partners in the US & Canada can purchase qty 5 eligible access points for the price of 3.
- Partners can use their PR4N Program Discount with or without deal registration.
- Partners must use the appropriate Aruba Big Deal ID#s listed on this document.

### TERMS AND CONDITIONS

- Hardware sku's must ship from distributor inventory, no drop shipments.
- Cannot be combined with HPE Partner Ready for Aruba Networking Program discounts, special pricing, deal registration, HPE Aruba Networking E-Rate discounts, or any other promotional offer.
- Each bundle of 5 units must be the same SKU/Model.
- Accessories like mounting kits and antennas are excluded from this promotion.
- HPE reserves the right to alter, or modify these terms and conditions at any time.

## DELIVER AGILITY AT THE EDGE. FOR WHAT COMES NEXT.

Aruba wireless access points boost IT, user, and IoT experiences with enterprise connectivity that's intelligent, fast, and secure.

- **Cover your customers bases** - Aruba Wi-Fi 6 and Wi-Fi 6E APs include enterprise, branch, plug-and-play for remote workers, outdoor, and hardened versions for a wide-range of use cases and price points.
- **Simplify network operations** - Built-in network intelligence supports advanced capabilities like AI-powered RF optimization, dynamic segmentation, service assurance, and smart management options for improved IT and user experiences.
- **Secure the network** - WPA3 and Enhanced Open improve user and guest encryption, while PEF uses role-based access control and DPI to isolate and segment traffic. Aruba ESP enables Zero Trust Network Security for devices and IoT.
- **Help your customers upgrade their network** and improve their agility to be ready for what comes next! There's no better time than now, when they can buy 5 of our Cloud-ready Access Points for the price of 3

BIG DEAL ID# WHEN USING DEAL REGISTRATION			BIG DEAL ID# WHEN NOT USING DEAL REGISTRATION		
PARTNER PROGRAM LEVEL	US BIG DEAL ID	CANADA BIG DEAL ID	PARTNER PROGRAM LEVEL	US BIG DEAL ID	CANADA BIG DEAL ID
Platinum	98821380	98821408	Platinum	98821385	98821416
Gold	98821378	98821409	Gold	98821384	98821417
Silver	98821379	98821413	Silver	98821387	98821418
Business & Proximity	98821383	98821414	Business & Proximity	98821388	98821419
Aruba Service Provider	98821382	98821415	Aruba Service Provider	98821389	98821420
ELIGIBLE MODELS FOR US			ELIGIBLE MODELS FOR CANADA		
SKU	Product Description		SKU	Product Description	
R2H23A	Aruba AP-504 (US) Unified AP		R2H22A	Aruba AP-504 (RW) Unified AP	
R2H29A	Aruba AP-505 (US) Unified AP		R2H28A	Aruba AP-505 (RW) Unified AP	
R7J50A	Aruba AP-615 (US) Campus AP		R7J49A	Aruba AP-615 (RW) Campus AP	
Q9H63A	Aruba AP-515 (US) Unified AP		Q9H62A	Aruba AP-515 (RW) Unified AP	