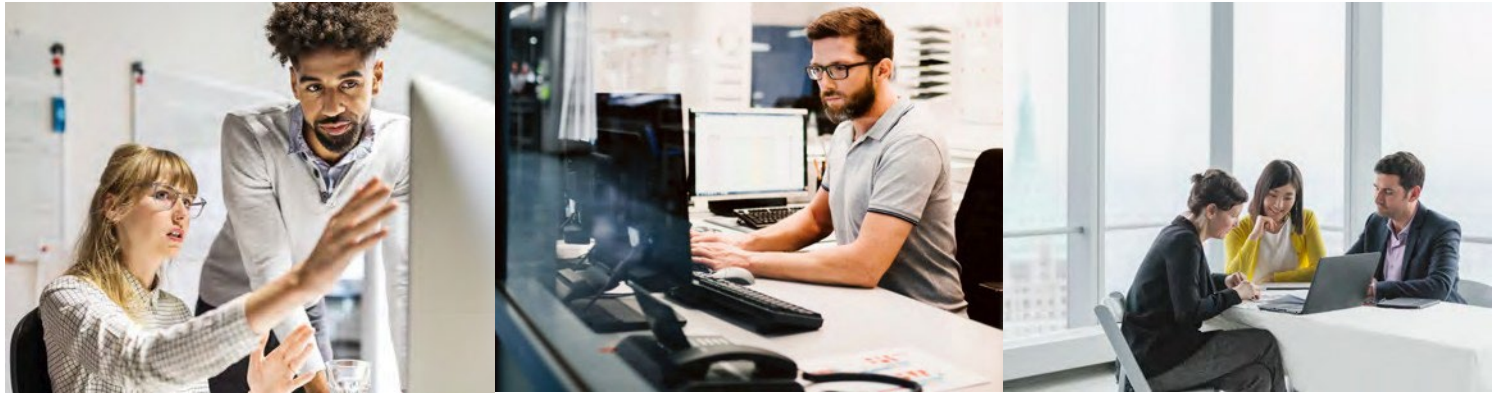


EDGECONNECT FOUNDATION PROMO

Secure Your Customers Network & Grow Your SD-WAN Practice With EdgeConnect Solutions



PARTNER OFFER

- HPE Aruba Networking partners in the US & Canada can receive discounts up to 60% off MSRP on select Aruba EdgeConnect Foundation Hardware and Software SKU's.
- Refer to the eligible SKU list.

TERMS AND CONDITIONS

- Effective Dates: October 15, 2023 – April 30, 2024.
- Requires an approved deal registration and escalated price quote from an HPE Aruba Networking EdgeConnect channel account manager, and fulfillment from an authorized HPE Aruba Networking EdgeConnect distributor in the US or Canada.
- Orders processed through Silver Peak / HPE Aruba Networking Order Processing System.
- Cannot be combined with any other HPE or HPE Aruba Networking promotion, special pricing, or E-Rate deals.
- HPE and HPE Aruba Networking reserves the right to terminate, alter, or modify these terms and conditions at any time.

HOW IT WORKS

- Partner contacts an Aruba EdgeConnect Regional Sales Manager or ICSS rep.
- Partner contacts their authorized Aruba EdgeConnect distributor for a quote.


**Hewlett Packard
Enterprise**

Partners Get 60% Off EdgeConnect Foundation Products!

The Aruba EdgeConnect SD-WAN platform enables enterprises to improve application performance and dramatically reduce the cost and complexity of building a WAN by leveraging broadband to connect users to applications. The Aruba EdgeConnect SD-WAN platform is available as a software subscription. Foundation Licenses are in either single or multi-year increments (1-5 years) and at multiple bandwidth tiers.*

*Subscription tier mixing is not supported, i.e., every EdgeConnect SD-WAN appliance in an SD-WAN fabric must run either Foundation or Advanced licenses.

The Foundation License Tier includes essential SD-WAN features and all the advanced Next Generation Firewall (NGFW) features. The Foundation license is available in single 100 Mbps, 1 Gbps, and UL bandwidth tiers. Moreover, the Foundation license supports Hub-and-Spoke topology (4 Hubs/ region), a limited number of VRFs, and includes a cloud-hosted Aruba WAN Orchestrator subscription (Foundation OaaS). The Foundation license supports three BIOs, all essential QoS parameters and fundamental data retention capabilities, making it ideal for customers who require a simple, easy-to-manage SD-WAN with comprehensive NGFW features.

Why Sell Aruba EdgeConnect Foundation Licenses/Subscriptions?

- New way to enter into new strategic markets.
 - Including those that were previously inaccessible due to higher price point /customer budget constraints.
- Create a new recurring revenue stream.
- Address the needs of the new markets with ICSSA-certified Secure SD-WAN, Built-in NGFW, IDS/IPS, and Best-of-Breed SASE integration.
- Easier Selling model
 - Orchestrator as a Service (OaaS) is included with the new Foundation and Advanced Licenses, OaaS makes deployments simple, easy to use & configure.

Customer Benefit:

- Foundation licensing provides a lower cost of entry into SD-WAN architecture.
- IT managers will experience a network that is easier to manage with less complexity and lower total cost of ownership. Plus, OaaS enables automatic scaling, backups, recovery, and system updates making SD-WAN deployments easy to implement. An on-prem deployment option is also available.
- Faster deployment puts management software in use sooner than before and allows organizations to quickly realize benefits to their business.

Part Number/ Product Code	Product Name	Product Description	Part Number/ Product Code	Product Name	Product Description
300664-001	EC-FDTN-AAS-1G-1Y	Aruba EdgeConnect Foundation-AAS License 1Gbps, 1-year Subscription SaaS	300661-001	EC-FDTN-AAS-100M-HA-1Y	Aruba EdgeConnect Foundation-AAS License 100Mbps, High Availability, 1-year Subscription SaaS
300664-002	EC-FDTN-AAS-1G-2Y	Aruba EdgeConnect Foundation-AAS License 1Gbps, 2-years Subscription SaaS	300661-002	EC-FDTN-AAS-100M-HA-2Y	Aruba EdgeConnect Foundation-AAS License 100Mbps, High Availability, 2-years Subscription SaaS
300664-003	EC-FDTN-AAS-1G-3Y	Aruba EdgeConnect Foundation-AAS License 1Gbps, 3-years Subscription SaaS	300661-003	EC-FDTN-AAS-100M-HA-3Y	Aruba EdgeConnect Foundation-AAS License 100Mbps, High Availability, 3-years Subscription SaaS
300664-004	EC-FDTN-AAS-1G-4Y	Aruba EdgeConnect Foundation-AAS License 1Gbps, 4-years Subscription SaaS	300661-004	EC-FDTN-AAS-100M-HA-4Y	Aruba EdgeConnect Foundation-AAS License 100Mbps, High Availability, 4-years Subscription SaaS
300664-005	EC-FDTN-AAS-1G-5Y	Aruba EdgeConnect Foundation-AAS License 1Gbps, 5-years Subscription SaaS	300661-005	EC-FDTN-AAS-100M-HA-5Y	Aruba EdgeConnect Foundation-AAS License 100Mbps, High Availability, 5-years Subscription SaaS
300666-001	EC-FDTN-AAS-1G-HA-1MO	Aruba EdgeConnect Foundation-AAS License 1Gbps, High Availability, 1 month Subscription SaaS	300663-001	EC-FDTN-AAS-1G-1MO	Aruba EdgeConnect Foundation-AAS License 1Gbps, 1 month Subscription SaaS
300667-001	EC-FDTN-AAS-1G-HA-1Y	Aruba EdgeConnect Foundation-AAS License 1Gbps, High Availability, 1-year Subscription SaaS	300673-001	EC-FDTN-AAS-UL-HA-1Y	Aruba EdgeConnect Foundation-AAS License UL, High Availability, 1-year Subscription SaaS
300667-002	EC-FDTN-AAS-1G-HA-2Y	Aruba EdgeConnect Foundation-AAS License 1Gbps, High Availability, 2-years Subscription SaaS	300673-002	EC-FDTN-AAS-UL-HA-2Y	Aruba EdgeConnect Foundation-AAS License UL, High Availability, 2-years Subscription SaaS
300667-003	EC-FDTN-AAS-1G-HA-3Y	Aruba EdgeConnect Foundation-AAS License 1Gbps, High Availability, 3-years Subscription SaaS	300673-003	EC-FDTN-AAS-UL-HA-3Y	Aruba EdgeConnect Foundation-AAS License UL, High Availability, 3-years Subscription SaaS
300667-004	EC-FDTN-AAS-1G-HA-4Y	Aruba EdgeConnect Foundation-AAS License 1Gbps, High Availability, 4-years Subscription SaaS	300673-004	EC-FDTN-AAS-UL-HA-4Y	Aruba EdgeConnect Foundation-AAS License UL, High Availability, 4-years Subscription SaaS
300667-005	EC-FDTN-AAS-1G-HA-5Y	Aruba EdgeConnect Foundation-AAS License 1Gbps, High Availability, 5-years Subscription SaaS	300673-005	EC-FDTN-AAS-UL-HA-5Y	Aruba EdgeConnect Foundation-AAS License UL, High Availability, 5-years Subscription SaaS
300669-001	EC-FDTN-AAS-UL-1MO	Aruba EdgeConnect Foundation-AAS License UL, 1 month Subscription SaaS	300778-001	EC-FDTN-AAS-100M-PROMO-1MO	Aruba EdgeConnect Foundation-AAS License 100Mbps, 1 month-PROMO
300670-001	EC-FDTN-AAS-UL-1Y	Aruba EdgeConnect Foundation-AAS License UL, 1-year Subscription SaaS	300779-001	EC-FDTN-AAS-100M-HA-PROMO-1MO	Aruba EdgeConnect Foundation-AAS License 100Mbps, High Availability, 1 month-PROMO
300670-002	EC-FDTN-AAS-UL-2Y	Aruba EdgeConnect Foundation-AAS License UL, 2-years Subscription SaaS	300780-001	EC-FDTN-AAS-1G-PROMO-1MO	Aruba EdgeConnect Foundation-AAS License 1Gbps, 1 month-PROMO
300670-003	EC-FDTN-AAS-UL-3Y	Aruba EdgeConnect Foundation-AAS License UL, 3-years Subscription SaaS	300781-001	EC-FDTN-AAS-1G-HA-PROMO-1MO	Aruba EdgeConnect Foundation-AAS License 1Gbps, High Availability, 1 month-PROMO
300670-004	EC-FDTN-AAS-UL-4Y	Aruba EdgeConnect Foundation-AAS License UL, 4-years Subscription SaaS	300782-001	EC-FDTN-AAS-UL-PROMO-1MO	Aruba EdgeConnect Foundation-AAS License UL, 1 month-PROMO
300670-005	EC-FDTN-AAS-UL-5Y	Aruba EdgeConnect Foundation-AAS License UL, 5-years Subscription SaaS	300783-001	EC-FDTN-AAS-UL-HA-PROMO-1MO	Aruba EdgeConnect Foundation-AAS License UL, High Availability, 1 month-PROMO
300672-001	EC-FDTN-AAS-UL-HA-1MO	Aruba EdgeConnect Foundation-AAS License UL, High Availability 1 month Subscription SaaS			
300657-001	EC-FDTN-AAS-100M-1MO	Aruba EdgeConnect Foundation-AAS License 100Mbps, 1 month Subscription SaaS	500661-004	EC-10104	Aruba EdgeConnect 10104, 4x RJ45 10/100/1000
300658-001	EC-FDTN-AAS-100M-1Y	Aruba EdgeConnect Foundation-AAS License 100Mbps, 1-year Subscription SaaS	300598-005	EC-10104-MAINT-5Y	Aruba EdgeConnect 10104, 4x RJ45 10/100/1000, 5 Year Maintenance
300658-002	EC-FDTN-AAS-100M-2Y	Aruba EdgeConnect Foundation-AAS License 100Mbps, 2-years Subscription SaaS	300598-004	EC-10104-MAINT-4Y	Aruba EdgeConnect 10104, 4x RJ45 10/100/1000, 4 Year Maintenance
300658-003	EC-FDTN-AAS-100M-3Y	Aruba EdgeConnect Foundation-AAS License 100Mbps, 3-years Subscription SaaS	300598-003	EC-10104-MAINT-3Y	Aruba EdgeConnect 10104, 4x RJ45 10/100/1000, 3 Year Maintenance
300658-004	EC-FDTN-AAS-100M-4Y	Aruba EdgeConnect Foundation-AAS License 100Mbps, 4-years Subscription SaaS	300598-002	EC-10104-MAINT-2Y	Aruba EdgeConnect 10104, 4x RJ45 10/100/1000, 2 Year Maintenance.
300658-005	EC-FDTN-AAS-100M-5Y	Aruba EdgeConnect Foundation-AAS License 100Mbps, 5-years Subscription SaaS	300598-001	EC-10104-MAINT-1Y	Aruba EdgeConnect 10104, 4x RJ45 10/100/1000, 1 Year Maintenance
300660-001	EC-FDTN-AAS-100M-HA-1MO	Aruba EdgeConnect Foundation-AAS License 100Mbps, High Availability, 1 month Subscription SaaS	300599-001	EC-10104-MAINT-1MO	Aruba EdgeConnect 10104, 4x RJ45 10/100/1000, 1 Month Maintenance

