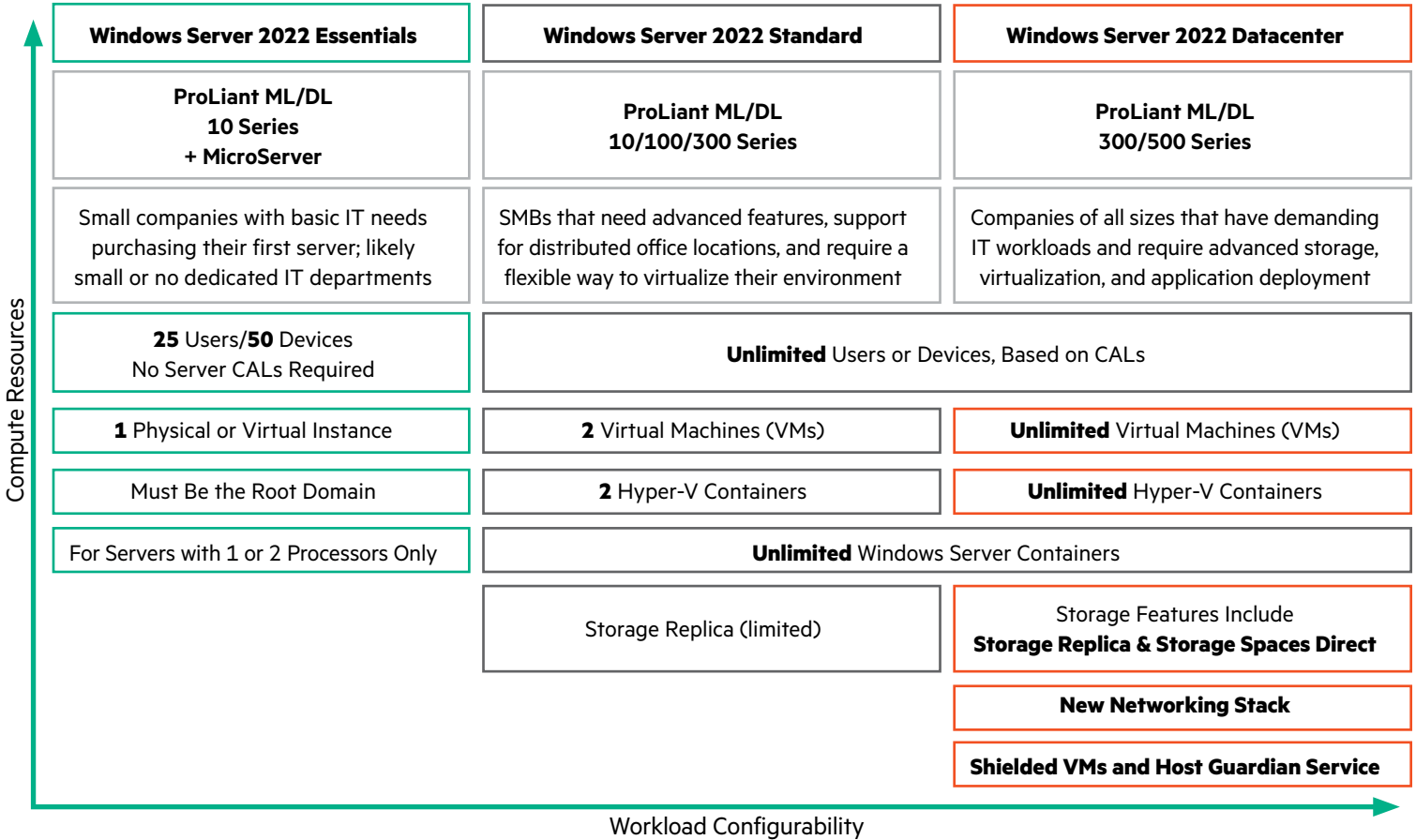


# HPE OEM Windows Server 2022

Feb 1 - Apr 30 Cheat Sheet

A powerful pair to elevate your system's efficiency and productivity

Leveraging a 30+ year partnership with Microsoft, Hewlett Packard Enterprise helps you maximize advanced features and functionality in Windows Server 2022 to achieve greater security control, modernize your infrastructure to help improve efficiency and productivity, and hybridize your center.



Once the ideal OS is in place, ensure customers have the needed CALs

**Why are Client Access Licenses (CALs) so important?**

- Every user or device that will access the server OS must have a Client Access License
- Failure to follow CAL compliance can lead to potential losses and lower profitability
- Ensure your customers understand the importance of CALs
- As organizations grow, they will need more CALs

**Call to Action:** Ask, “How many employees and devices does the organization have?”

**Sell:** CALs for every user and/or device.

<p><b>User CAL</b></p> <p>Single user with unlimited devices</p> <p>Ideal for companies whose employees need roaming access to the corporate network from multiple devices as well as from unknown devices.</p>	<p><b>Device CAL</b></p> <p>Single device with unlimited users</p> <p>Ideal for companies with multiple users for a single device, such as shift workers.</p>	<p><b>RDS CAL</b></p> <p>Required to access the desktop remotely</p> <p>Required for companies whose users or devices need to access programs or the complete desktop remotely</p>
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**Windows Server 2022 | Be cloud ready with hybrid**

## Why sell HPE Windows Server 2022?

- To offer customers a complete solution
- HPE offers 90 days of free installation assistance for your customers, helping them to solve a problem while you focus on other priorities
- By selling HPE Windows Server 2022, you will be able to access local incentive programs such as “Engage and Grow”; for more details, ask your local Partner Account Manager
- HPE Windows Server 2022 is run on 70% of the servers; make sure your customers buy it from you, instead of someone else, so you see the revenue.

## Windows Server 2022 SKU List - Feb 1 - Apr 31

Product Name/Description	Part Number	E&G
<b>MS WS2022—Reseller Option Kit (16 core)</b>		
Windows Server 2022 Essentials (16-Core)	P46172-DN1	-
Windows Server 2022 Standard (16-Core)	P46171-DN1	100 pts
Windows Server 2022 Datacenter (16-Core)	P46123-D21	200 pts
Windows Server 2022 Datacenter (16-Core) Reassign	P46128-B21	200 pts
<b>MS WS2022—Additional License</b>		
Windows Server 2022 Standard (16-Core)	P46195-B21	-
Windows Server 2022 Standard (4-Core)	P46196-B21	-
Windows Server 2022 Datacenter (16-Core)	P46212-B21	-
Windows Server 2022 Datacenter (4-Core)	P46213-B21	-
<b>MS WS2022—Factory (16 core)</b>		
Windows Server 2022 Essentials (drop in box)	P46174-B21	-
Windows Server 2022 Standard (drop in box)	P46005-B21	100 pts
Windows Server 2022 Standard (pre)	P46155-B21	100 pts
Windows Server 2022 Datacenter (drop in box)	P45916-B21	200 pts
<b>MS WS2019—Downgrade</b>		
2019 Standard Downgrade	P45862-B21	-
2019 Datacenter Downgrade	P45879-B21	-
<b>MS WS2022 Client Access License</b>		
Windows Server 2022 CALs 1 User	P46191-B21	-
Windows Server 2022 CALs 5 Users	P46215-B21	10 pts
Windows Server 2022 CALs 10 Users	P46217-B21	20 pts
Windows Server 2022 CALs 50 Users	P46219-B21	50 pts
Windows Server 2022 CALs 1 Device	P46194-B21	-
Windows Server 2022 CALs 5 Devices	P46216-B21	10 pts
Windows Server 2022 CALs 10 Devices	P46218-B21	20 pts
Windows Server 2022 CALs 50 Devices	P46220-B21	50 pts
Windows Server 2022 RDS CALs 5 Users	P46221-B21	10 pts
Windows Server 2022 RDS CALs 5 Devices	P46222-B21	10 pts
<b>Azure Stack HCI Integrated System</b>		
DL380 Gen 11 based AS HCI Integrated System	P65984-B21	500 pts

## What is a Windows Server downgrade?

Many Microsoft software products include the right to use an earlier version of the software in place of the version you have licensed (e.g., downgrade from Windows Server 2019 to Windows Server 2016). The earlier version kit which includes DVD media and product key for activation is called a downgrade kit. Visit [here](#) for more details.



## Why buy HPE Windows Server 2022 from HPE?

- It is the most affordable licensing option for many SMBs
- Transferable license if purchased with Microsoft Software Assurance
- HPE Windows Server 2022 does not require a monthly subscription; purchase a single solution without surprises
- All security patches and updates included

## Purchase Windows Server 2022 Standard and Windows Server 2022 Datacenter licenses based on physical server cores

- All physical cores in the server must be licensed
- At least 8 core licenses are required for each processor
- At least 16 core licenses are required for each server
- HPE OEM Windows Server 2022 base licenses cover 16 cores. Additional licenses for 2, 4, and 16 cores are also available for both editions (Standard and Datacenter)

For more details, visit [hpe.com/info/rok](https://hpe.com/info/rok)

Number of processors	Cores/Processors	Number of cores to be covered with a license
1	8	16
2	8	16
2	12	24
4	8	32
4	10	40
4	12	48

Additional licenses required

### Contact Information:

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