



HPE OEM Windows Server 2022

Feb 1 - Apr 30 Cheat Sheet

A powerful pair to elevate your system's efficiency and productivity

Leveraging a 30+ year partnership with Microsoft, Hewlett Packard Enterprise helps you maximize advanced features and functionality in Windows Server 2022 to achieve greater security control, modernize your infrastructure to help improve efficiency and productivity, and hybridize your center.

٠Ĺ	Windows Server 2022 Essentials	Windows Server 2022 Standard	Windows Server 2022 Datacenter	
	ProLiant ML/DL 10 Series + MicroServer	ProLiant ML/DL 10/100/300 Series	ProLiant ML/DL 300/500 Series	
	Small companies with basic IT needs purchasing their first server; likely small or no dedicated IT departments	SMBs that need advanced features, support for distributed office locations, and require a flexible way to virtualize their environment	Companies of all sizes that have demanding IT workloads and require advanced storage, virtualization, and application deployment	
	25 Users/ 50 Devices No Server CALs Required	Unlimited Users or Devices, Based on CALs		
	1 Physical or Virtual Instance	2 Virtual Machines (VMs)	Unlimited Virtual Machines (VMs)	
	Must Be the Root Domain	2 Hyper-V Containers	Unlimited Hyper-V Containers	
	For Servers with 1 or 2 Processors Only	Unlimited Windows Server Containers		
		Storage Replica (limited)	Storage Features Include Storage Replica & Storage Spaces Direct	
			New Networking Stack	
			Shielded VMs and Host Guardian Service	

Workload Configurability

Once the ideal OS is in place, ensure customers have the needed CALs

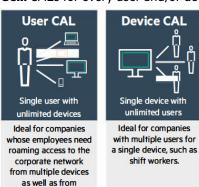
Why are Client Access Licenses (CALs) so important?

- Every user or device that will access the server OS must have a Client Access License
- Failure to follow CAL compliance can lead to potential losses and lower profitability
- Ensure your customers understand the importance of CALs
- As organizations grow, they will need more CALs

Windows Server 2022 | Be cloud ready with hybrid

Call to Action: Ask, "How many employees and devices does the organization have?"

Sell: CALs for every user and/or device.



unknown devices.



whose users or devices need to access programs or the complete desktop remotely

Why sell HPE Windows Server 2022?

- To offer customers a complete solution
- HPE offers 90 days of free installation assistance for your customers, helping them to solve a problem while you focus on other priorities
- By selling HPE Windows Server 2022, you will be able to access local incentive programs such as "Engage and Grow"; for more details, ask your local Partner Account Manager
- HPE Windows Server 2022 is run on 70% of the servers; make sure your customers buy it from you, instead of someone else, so you see the revenue.

Windows Server 2022 SKU List - Feb 1 - Apr 31

Product Name/Description	Part Number	E&G				
MS WS2022—Reseller Option Kit (16 core)						
Windows Server 2022 Essentials (16-Core)	P46172-DN1	-				
Windows Server 2022 Standard (16-Core)	P46171-DN1	100 pts				
Windows Server 2022 Datacenter (16-Core)	P46123-D21	200 pts				
Windows Server 2022 Datacenter (16-Core) Reassign	P46128-B21	200 pts				
MS WS2022—Additio	nal License					
Windows Server 2022 Standard (16-Core)	P46195-B21	-				
Windows Server 2022 Standard (4-Core)	P46196-B21	-				
Windows Server 2022 Datacenter (16-Core)	P46212-B21	-				
Windows Server 2022 Datacenter (4-Core)	P46213-B21	-				
MS WS2022—Factor						
Windows Server 2022 Essentials (drop in box)	P46174-B21	-				
Windows Server 2022 Standard (drop in box)	P46005-B21	100 pts				
Windows Server 2022 Standard (pre)	P46155-B21	100 pts				
Windows Server 2022 Datacenter (drop in box)	P45916-B21	200 pts				
MS WS2019—Dow	vngrade					
2019 Standard Downgrade	P45862-B21	-				
2019 Datacenter Downgrade	P45879-B21	-				
MS WS2022 Client Acc	cess License					
Windows Server 2022 CALs 1 User	P46191-B21	-				
Windows Server 2022 CALs 5 Users	P46215-B21	10 pts				
Windows Server 2022 CALs 10 Users	P46217-B21	20 pts				
Windows Server 2022 CALs 50 Users	P46219-B21	50 pts				
Windows Server 2022 CALs 1 Device	P46194-B21	-				
Windows Server 2022 CALs 5 Devices	P46216-B21	10 pts				
Windows Server 2022 CALs 10 Devices	P46218-B21	20 pts				
Windows Server 2022 CALs 50 Devices	P46220-B21	50 pts				
Windows Server 2022 RDS CALs 5 Users	P46221-B21	10 pts				
Windows Server 2022 RDS CALs 5 Devices	P46222-B21	10 pts				
Azure Stack HCI	Integrated System					
DL380 Gen 11 based AS HCI Integrated System	P65984-B21	500 pts				

What is a Windows Server downgrade?

Many Microsoft software products include the right to use an earlier version of the software in place of the version you have licensed (e.g., downgrade from Windows Server 2019 to Windows Server 2016). The earlier version kit which includes DVD media and product key for activation is called a downgrade kit. Visit here for more details.

Hewlett Packard Enterprise



Why buy HPE Windows Server 2022 from HPE?

- It is the most affordable licensing option for many SMBs
- Transferable license if purchased with Microsoft Software Assurance
- HPE Windows Server 2022 does not require a monthly subscription; purchase a single solution without surprises
- All security patches and updates included

Purchase Windows Server 2022 Standard and Windows Server 2022 Datacenter licenses based on physical server cores

- All physical cores in the server must be licensed
- At least 8 core licenses are required for each processor
- At least 16 core licenses are required for each server
- HPE OEM Windows Server 2022 base licenses cover 16 cores. Additional licenses for 2, 4, and 16 cores are also available for both editions (Standard and Datacenter)

For more details, visit **hpe.com/info/rok**

Number of processors	Cores/ Processors	Number of cores to be covered with a license
1	8	16
2	8	16
2	12	24
4	8	32
4	10	40
4	12	48
Additional licenses r	equired	

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