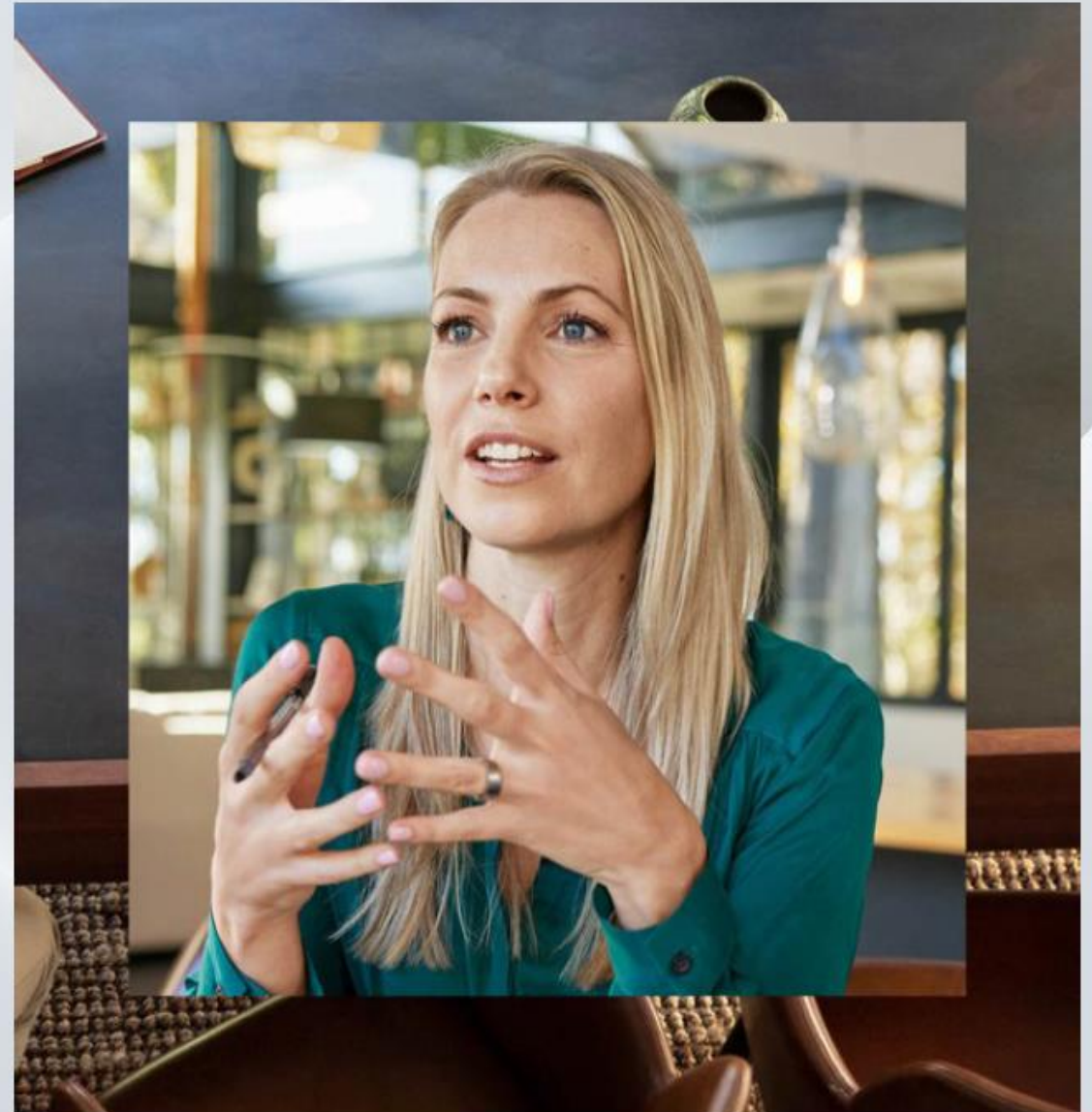




# HPE Smart Choice

**Simple quoting. Fast shipping.**

Get the best price – fast – on popular fully configured HPE ProLiant products that are quick to quote and quick to ship with HPE Smart Choice Purchase Program.





# HPE ProLiant Server Delivery Lead Time

Leverage in-stock servers + options inventory!

Distribution sourced to meet customer demand and take advantage of fast delivery times:

## Channel Stocking Program

## Custom Configuration Program



Average Lead Time

**1-2 Days**

HPE Smart Choice

**~8 Days**

Traditional Stocking (BTO)

**~16+ Days**

Customized in Factory (CTO)

### HPE Smart Choice:

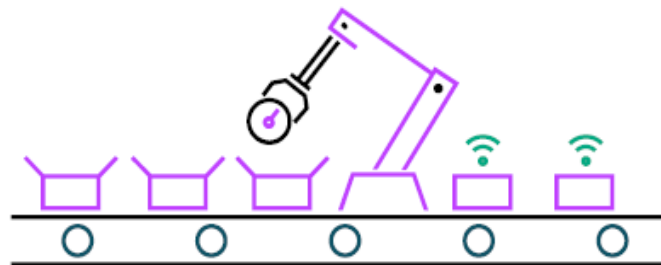
- Fastest quoting and delivery times
- Most popular fully configured ready-to-deploy server solutions
- Integrated out of the HPE factory
- Best for transactional customers

### HPE Traditional Channel Stocking:

- A subset of base server configurations available in inventory
- Requires further configuration and field integration
- Best for customers who need some customization

### CTO:

Designed for specialized customer needs with demanding workloads. Extensive customization options with longer product delivery times.





# HPE Smart Choice SKUs

## HPE Microserver Gen10+

SKU: P69102-005

Ideal for small office deployment - Setup a new office!



**Intel Pentium G6405**  
4.1GHz 2-core

**Form Factor:** Micro Tower  
**RAM:** 1 x 16GB DDR4  
**Drive:** None  
**Power Supply:** 1 x 180W

Available from  
Dec 18

## HPE Microserver Gen10+

SKU: P69101-005

Ideal for small office deployment - Setup a new office!



**Intel Xeon E-2314**  
2.8GHz 4-core

**Form Factor:** Micro Tower  
**RAM:** 1 x 16GB DDR4  
**Drive:** None  
**Power Supply:** 1 x 180W

Available from  
Dec 18

## HPE Microserver Gen10+

SKU: P69103-005

Ideal for small office deployment - Setup a new office!



**Intel Xeon E-2314**  
2.8GHz 4-core

**Form Factor:** Micro Tower  
**RAM:** 1 x 16GB DDR4  
**Drive:** 1TB SATA  
**Power Supply:** 1 x 180W

Available from  
Dec 18

## Give your customers what they need to succeed!

A typical small to midsize business (SMB), has a lot on their mind. They need an IT foundation that's simple to purchase, deploy, and manage - and works as expected.

Learn how the HPE ProLiant Microserver can be used to create a complete Small Office Solution.

HPE SMB Solutions





# HPE Smart Choice SKUs

## HPE ML30 Gen10+

SKU: P69332-005

Ideal for a small database solution



**Intel Xeon E-2314**  
2.8GHz 4-core

**Form Factor:** Tower 8 SFF  
**RAM:** 2 x 16GB DDR4  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 500W

Available from  
February

## HPE ML110 Gen11

SKU: P69303-005

Ideal for up to 10 Virtual Machines with the SMB Solutions for Virtualization



**Intel Xeon-Silver 4410Y**  
2.0GHz 12-core

**Form Factor:** Tower 8 SFF  
**RAM:** 1 x 32GB DDR5  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 800W  
**Adapter:** MR408i-o Controller

## HPE ML350 Gen11

SKU: P69310-005

Ideal for up to 22 Virtual Machines with the SMB Solutions for Virtualization



**Xeon-Silver 4410Y**  
2.0GHz 12-core

**Form Factor:** Rack 8 SFF  
**RAM:** 2 x 32GB DDR5  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 800W  
**Adapter:** MR408i-o Controller

## HPE ML350 Gen11

SKU: P69313-005

Ideal for up to 28 Virtual Machines with the SMB Solutions for Virtualization



**Intel Xeon-Gold 5416S**  
2.0GHz 16-core

**Form Factor:** Rack 8 SFF  
**RAM:** 2 x 32GB DDR5  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 800W  
**Adapter:** MR408i-o Controller



# HPE Smart Choice SKUs

Sell HPE Smart Choice rack servers to earn 250 HPE Engage & Grow points!\*

HPE Engage & Grow

## HPE DL20 Gen10+

SKU: P69301-005

Ideal for up to 20 Remote Workers with the SMB Solutions for Remote Workers



**Intel Xeon E-2336**  
**2.9GHz 6-core**

**Form Factor:** 1U Rack 4 SFF  
**RAM:** 2 x 16GB DDR4  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 500W

## HPE DL320 Gen11

SKU: P69302-005

Ideal for small Virtualization environments or small offices!



**Intel Xeon-Gold 5416S**  
**2.0GHz 16-core**

**Form Factor:** 1U Rack 8 SFF  
**RAM:** 2 x 32GB DDR4  
**Drive:** None  
**Power Supply:** 2 x 800W  
**Adapter:** NS204i-u



# HPE Smart Choice SKUs

Sell HPE Smart Choice rack servers to earn 250 HPE Engage & Grow points!\*

HPE Engage & Grow

## HPE DL360 Gen10

SKU: P69746-005

Ideal for hosting a Database or Application with the SMB Solutions for [Database & Applications](#)



**Intel Xeon-Silver 4208**  
2.1GHz 8-core

**Form Factor:** 1U Rack 8 SFF  
**RAM:** 2 x 32GB DDR4  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 800W  
P408i-a SR Controller

Available from  
Dec 15

## HPE DL360 Gen10

SKU: P69748-005

Ideal for a shared storage solution with the SMB Solutions for [Shared Storage](#)



**Intel Xeon-Silver 4210R**  
2.4GHz 10-core

**Form Factor:** 1U Rack 8 SFF  
**RAM:** 2 x 32GB DDR4  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 800W  
**Adapter:** P408i-a SR Controller

Available from  
Dec 15

## HPE DL360 Gen10+

SKU: P69749-005

Ideal for a Remote Worker solution with the SMB Solutions for [Remote Workers](#)



**Intel Xeon-Silver 4314**  
2.4GHz 8-core

**Form Factor:** 1U Rack 8 SFF  
**RAM:** 4 x 32GB DDR4  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 800W  
**Adapter:** MR416i-a Controller

Available from  
Dec 15

## HPE DL360 Gen10+

SKU: P69298-005

High performance Rack Server



**Intel Xeon-Silver 4310**  
2.1GHz 12-core

**Form Factor:** 1U Rack 8 SFF  
**RAM:** 1 x 32GB DDR4  
**Drive:** None  
**Power Supply:** 2 x 800W  
**Adapter:** NS204i-p

## HPE DL360 Gen10+

SKU: P69299-005

High performance Rack Server



**Intel Xeon-Silver 4310**  
2.1GHz 12-core

**Form Factor:** 1U Rack 8 SFF  
**RAM:** 1 x 32GB DDR4  
**Drive:** None  
**Power Supply:** 2 x 800W  
**Adapter:** P408i-a SR Controller



# HPE Smart Choice SKUs

Sell HPE Smart Choice rack servers to earn 250 HPE Engage & Grow points!\*

HPE Engage & Grow

## HPE DL380 Gen10

SKU: P69751-005

Ideal for hosting a Database or Application with the SMB Solutions for Database & Applications



**Intel Xeon-Silver 4208**  
2.1GHz 8-core

**Form Factor:** 2U Rack 8 SFF  
**RAM:** 2 x 32GB DDR4  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 800W  
**Adapter:** P408i-a SR Controller

Available from  
Dec 15

## HPE DL380 Gen10

SKU: P69753-005

Ideal for up to 13 Virtual Machines with the SMB Solutions for Virtualization



**Intel Xeon-Silver 4210R**  
2.4GHz 10-core

**Form Factor:** 2U Rack 8 SFF  
**RAM:** 2 x 32GB DDR4  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 800W  
**Adapter:** P408i-a SR Controller

Available from  
Dec 15

## HPE DL380 Gen10+

SKU: P69754-005

Ideal for up to 21 Virtual Machines with the SMB Solutions for Virtualization



**Intel Xeon-Silver 4310**  
2.1GHz 12-core

**Form Factor:** 2U Rack 8 SFF  
**RAM:** 2 x 32GB DDR4  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 800W  
**Adapter:** MR416i-a Controller

Available from  
Dec 15

## HPE DL380 Gen10+

SKU: P69755-005

Ideal for an SMB HCI Solution with the SMB Solutions for Hyperconverged Infrastructure



**Intel Xeon-Silver 4314**  
2.4GHz 16-core

**Form Factor:** 2U Rack 8 SFF  
**RAM:** 4 x 32GB DDR4  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 800W  
**Adapter:** MR416i-a Controller

Available from  
Dec 15

## HPE DL380 Gen10+

SKU: P69320-005

Ideal for up to 21 Virtual Machines with the SMB Solutions for Virtualization



**Intel Xeon-Gold 6326**  
2.9GHz 16-core

**Form Factor:** 2U Rack 8 SFF  
**RAM:** 1 x 32GB DDR4  
**Drive:** 2 x 480GB SATA SSD  
**Power Supply:** 2 x 800W  
**Adapter:** MR416i-a Controller

Available from  
Dec 15