HPE

HPE ARUBA NETWORKING
Top Value Promotion

Frictionless, simple to quote discounting up to 70% off on many of our most popular products!

Small and Midsize businesses have a lot to think about when it comes to their networks. Mobility and cloud-based applications are quickly changing the way SMBs operate and how employees work and engage with customers. To help you take advantage of this opportunity, and make business easier for your customers, HPE Aruba Networking offers the Top Value promotion. Partners receive discounts up to 70% or more off MSRP on eligible access points, switches, cloud management software, transceivers, and accessories.

See the eligible models on the following page of this document.

TERMS AND CONDITIONS

- Effective November 1, 2025 - January 31, 2026 or while supplies last.
- Available to authorized and non-authorized partners in the US.
- Instant discount will be applied by distributor to reseller invoice.
- Reference Big Deal ID# 1000085425 for all software sku's. Software sku's (ie Aruba Central Cloud Management Software) can be ordered as drop shipment.
- Reference Big Deal ID# 1000085416 for all hardware sku's.
- Hardware sku's must ship from distributor inventory, no drop shipments.
- Cannot be combined with HPE Partner Ready Vantage Program discounts, special pricing, deal registration, HPE/Aruba E-Rate discounts, or any other promotional offer.
- Resellers must abide by HPE Aruba Networking's Minimum Advertised Price (MAP) policy and price list. Resellers that violate Aruba's MAP policy may lose access to this offer.
- Promotion does not apply to international deals (i.e., sales to end users outside the US or exporting eligible products outside of the US).
- Failure to comply with the above terms and conditions will result in bill back and may result in reseller disqualification from this promotion and removal from participation in the Deal Registration program at Aruba's sole discretion.
- Only authorized channel partners enrolled in HPE Partner Ready For Aruba eCommerce program are authorized to sell Aruba Instant On products on amazon.com. This applies to partners in the US and Canada.
- HPE reserves the right to terminate, alter, or modify these terms and conditions at any time.

Eligible Products

Description	HPE Aruba Networking SKU	Estimated Partner Discount Off MSRP	Description	HPE Aruba Networking SKU	Estimated Partner Discount Off MSRP
Aruba 3810M Switches	JL072A, JL073A, JL074A, JL076A, JL428A, JL429A, JL430A	68%	Aruba Instant On 1430 Switches	R8R44A, R8R45A, R8R46A, R8R47A, R8R48A, R8R49A, R8R50A	28% - 52%
Aruba 2530 Switches	J9778A, J9779A, J9780A, J9781A, J9782A, J9783A	45%	Aruba Instant On 1830 Switches	JL810A, JL811A, JL812A, JL813A, JL814A, JL815A	32% - 45%
Aruba 6000 Switches	R8N85A, R8N86A, R8N87A, R8N88A, R8N89A, R9Y03A	52% - 68%	Aruba Instant On 1930 Switches	JL680A, JL682A, JL685A, JL681A, JL683B, JL684B, JL686B	27% - 37%
Aruba 6100 Switches	JL675A; JL676A; JL677A; JL678A; JL679A, R9Y04A	52%	Aruba Instant On 1960 Switches	JL805A, JL806A, JL807A, JL808A, JL809A, S0F35A	42% - 58%
Aruba 6200 Switches	JL724A; JL725A; JL726A; JL727A; R8V13A; S0M87A; S0M82A; JL726B; JL724B	78%	Aruba Instant On Tranceivers, Gateways & Accessories	R3X86A, R6P90A, R8W31A, R9D16A, R9D18A, R9D19A, R9D20A, R9B36A, R9M77A, R9D17A; R9M78A, S0G18A, S0G20A, S0G21A, S0G33A, S0G34A, S2N68A, S2N69A	23% - 48%
Aruba 6300 Switches	S3L77A; S3L76A; S3L75A; JL660A	52% - 73%	Aruba Central Cloud Mgt	Q9Y73AAE, Q9Y74AAE, Q9Y75AAE, Q9Y63AAE, Q9Y64AAE, Q9Y65AAE, Q9Y58AAE, Q9Y59AAE, Q9Y60AAE, Q9Y68AAE, Q9Y69AAE, Q9Y70AAE	45%
Aruba 2930F PoE Switch	JL253A, JL255A, JL256A JL254A, JL557A, JL258A, JL259A, JL260A, JL261A, JL262A, JL263A, JL264A, JL558A, JL559A, JL692A, JL693A	73%	Aruba Brand Modules, Cable accessories & power supplies	J9285D , J9281D, J9283D, JL087A, JL086A, JL085A, JX989A, R6P90A; JL083A, JL325A, J9835A; J9583A, JL311A, JL312A, J9734A, J9735A, J9736A, JL078A, JL081A, JL083A	23% - 73%
Aruba 2930M Switch	JL319A, JL320A JL321A, JL322A, JL323A, JL324A, R0M67A, R0M68A	68%	Aruba Brand Transceivers	J9054D, JD092B, JD094B, JD119B, JD089B, J4858D, J4859D, J8177D, J9151E, J9153D, J9152D; J4860D	50% - 75%
Aruba Access Points: AP303, IAP305, AP365, AP367, AP504, AP505, AP514, AP515, AP635	JX946A, JX967A, JX974A, JZ321A, R2H23A, R2H29A, Q9H58A, Q9H63A, R7J28A	42% -50%	Aruba UXI Sensors	R7H75A, S0U51A	45%
Aruba Instant On Access Points: AP11, AP11D, AP12, AP15, AP17, AP21, AP22, AP22D, AP25, AP27, AP32	R2W95A, R3J21A, R2X00A, R3J23A, R2X10A, R3J25A, R2X15A, R4W01A, R6M49A, R9B27A, R9B32A, R2X05A, S1T08A, S1U75A, S1T22A, S1T36A; S0J32A	41% - 60%	Aruba UXI Sensor Subscription Service	R4W97AAE, R4W98AAE, R4W99AAE, S2D97AAE, S2D98AAE, S2D99AAE	45%