

ACTIVATE PARTNER PROGRAM

JUMPSTART YOUR HPE ARUBA NETWORKING SALES



TD SYNNEX's Activate Program is designed to enable new HPE and business partner level partners with everything needed to successfully sell the HPE Aruba Networking portfolio. Whether you're already a seasoned pro with the HPE Aruba Networking lineup or looking to get into the networking space for the first time, TD SYNNEX has dedicated support staff to help you reach your business goals and initiatives. Plus, TD SYNNEX offers this program at no cost to our partners!

Exclusive Activate Program Benefits:

- Upfront 2% Rebates are available for the first year in the program.
 - Rebates stack with deal registration HPE Partner Deal ID's / Big Deals, E-rate discounts, and most HPE Aruba Networking channel promos. Does NOT stack with Federal discounts.
 - Applies to HPE Aruba Networking Hardware SKU's only, capped at \$100,000.
- Free ground shipping on all orders.
- Partner System Engineer/Technical Training and support.
- Wireless RF Heat maps.
- HPE Aruba Networking portal and Deal Registration training & materials.
- Access to Sales and Technical vouchers for certifications.
- Access to demo gear, and demo purchase / NFR pricing.
- Partner SPIFF's for partner sales and SE reps via the HPE Engage and Grow SPIFF program.
- Channel Promotions for better margins like the HPE Aruba Networking Top Value Promotion.

Get Started Today!

For questions, or help closing a deal, contact the TD SYNNEX Aruba Business Development team: arubabds@tdsynnex.com
Or our dedicated Activate Program sales reps: jacob.shearrer@tdsynnex.com & james.tortorice@tdsynnex.com