



Juniper Partner Advantage

JPA Program Learning Quick Start Menu

JPA provides easy access to valuable training in modules via the Juniper Networks Learning Academy, our one-stop e-learning platform. Delivering a wide range of sales and technical training using webcasts, videos, virtual labs, and online testing, it is available to all JPA partners. For overall compliance tracking Partner Leaders can log into the PACE tool via Partner Center [here](#)

Solution Reseller

Sales Champions – Elite Plus & Elite partners (2 Innovative/2 Ingenious Champions) Select partners (1 Innovative/1 Ingenious Champions)

- If you are not already a Champions member, apply [here](#).
- For general Champions details log into Partner Center [here](#).
- For enablement courses that earn points towards Champion levels, log onto the [Learning Academy => Juniper Partner Reseller Program](#)

Technical Baseline – Elite Plus & Elite partners (2 Individuals) Select partners (1 Individual)
Designed to support your sales engineers and solution architects with a foundation of skills across the Juniper portfolio of solutions, this accreditation includes Juniper associate level certifications for Junos and Juniper Portfolio Overview

- [Portfolio Overview 2025](#) – Build a foundation of skills across the Juniper portfolio of solutions.
- JNCIA-Junos:
 - Course: [Introduction to Junos Operating System \(Available On-Demand\)](#)
 - Certification: [JNCIA-Junos](#)

Specializations – Elite Plus partners (3 S-level Specializations, 1 must be AIDE WW) Elite partners (2-S level Specializations), Select partners (1 A-level Specialization)

Specializations are governed by the Juniper Education group and are designed to provide the flexibility to build Juniper expertise in areas which make sense for your business, Juniper offers specialization training and focused certification to support the complexity you need to support your customers. To achieve any one of Juniper's specializations, you will need to



complete Juniper Network Certification Program (JNCP) certifications or defined accreditations to build your pre- and post-sales skills.

Routing and Switching Specialization

Select level (1 individual):

Recommended Course: [Introduction to Junos Operating System \(Available On-Demand\)](#)

Certification: [JNCIA-Junos](#)

Elite Plus/Elite level (2 individuals):

Recommended Course: [JNCIS-SP Open Learning](#) OR [JNCIS-ENT Open Learning](#)

Certification: [JNCIS-SP](#) OR [JNCIS-ENT](#)

Data Center Specialization

Select level (1 individual):

Recommended Course: [Introduction to Juniper Data Center Networking \(Available On-Demand\)](#)

Certification: [JNCIA-DC](#)

Elite Plus/Elite level (2 individuals):

Recommended Course: [Data Center Automation Using Juniper Apstra](#)

Certification: [JNCIS-DC](#)

Security Specialization

Select level (1 individual):

Recommended Course: [Security, Associate](#)

Certification: [JNCIA-Security](#)

Elite Plus/Elite level (2 individuals):

Recommended Course: [Security, Specialist](#)

Certification: [JNCIS-Security](#)



Wired and Wireless Specialization

Select level (1 individual):

Recommended Course: [Introduction to Juniper Mist AI](#)

Certification: [JNCIA-Mist AI Wireless](#)

Elite Plus/Elite level (2 individuals):

Recommended Course: [Deploying and Managing Juniper Wireless Networks with Mist AI](#) OR
[Deploying and Managing Wired Networks for Campus and Branch with Juniper Mist AI](#)

Certification: [JNCIS- MistAI-Wireless](#) OR [JNCIS-MistAI-Wired](#)

SD-WAN & SSR Specialization

Select level (1 individual):

Certification: [Introduction to Session Smart Routers \(ISSR\)](#)

Elite Plus/Elite level (2 individuals):

Recommended Course: [Juniper Session Smart SD-WAN](#)

Accreditation: [Juniper Session Smart SD-WAN Accreditation Exam](#)

OR

Recommended Course: [Juniper SD-WAN with Mist AI](#)

Accreditation: [Juniper SD-WAN with Mist AI Accreditation](#)