

# HPE GreenLake: Your One-Stop Shop for Success

Take advantage of the following resources or contact [HPEGreenLake.US@tdsynnex.com](mailto:HPEGreenLake.US@tdsynnex.com) to learn more about how we can help you grow your HPE GreenLake business!

## [TD SYNnex Reseller Terms for HPE aaS Offerings](#)

The TD SYNnex Reseller Terms for HPE as-a-Service (aaS) Offerings outline the requirements and responsibilities for resellers and managed service providers (MSPs) when purchasing or reselling HPE's on-premises and cloud-based aaS offerings.

## [HPE aaS Commercial Terms](#)

The TD SYNnex Reseller Terms for HPE as-a-Service (aaS) Offerings outline the requirements and responsibilities for resellers and managed service providers (MSPs) when purchasing or reselling HPE's on-premises and cloud-based aaS offerings.

## [HPE aaS Terms for Customers](#)

The HPE as-a-Service (aaS) Terms for Customers govern the provision of HPE's on-premises and cloud-based services. These terms cover various aspects, including service provision, data privacy and security, payment terms and solution material.

## [Service Descriptions in the SOW](#)

The Service Descriptions section in the Statement of Work (SOW) provides a detailed overview of the services being offered. It typically includes scope of services, deliverables, service levels, responsibilities, timelines, support and maintenance. This section ensures both parties have a mutual understanding of the services, expectations and responsibilities involved.

## SOW Template

The Statement of Work (SOW) template is used to purchase Flex/Custom GreenLake services. This document will encompass pricing, capacity, terms and specific request details, including contact information for both the reseller and the end user, as well as the partner's requirements. TD SYNEX will issue this document once the pricing is finalized and binding.

## ASQ Template

TD SYNEX uses the as-a-Service (aaS) template for all quotes out of As a Service Quoter (ASQ). This document will include links to all applicable terms.

## NQ Template

This Order Form template provides the details and terms of the requested E-mini Nasdaq-100 futures contract (NQ) quote. This document will include the pricing, capacity, terms, details of the request along with the reseller and end-user contract information as well as what is being requested by the partner. TD SYNEX will provide this document upon request of the partner after they receive the quote.

## OCA/IQ

- Instant Budgetary Pricing
- Self Service
- Customizable

OCA Smart Templates – pre-built t-shirt size configurations to help you jumpstart your HPE GreenLake configuration needs. Very helpful for Block-as-a-Service and Private Cloud Business Edition.

## How to Get a Quote From TD SYNEX

1. Create opportunity in HPE Partner Portal and register deal
2. Provide OCA Files or Delegate UCID – our design team is available to help
3. Request any escalated pricing

## Custom Process

- Start and End BOM Required
- Longer Sales Cycle
- Includes GMS and Specialty Services

ASQ – used for Software-as-a-Service and Aruba Networking Service Packs-as-a-Service.

- Located Under Quoting in Opportunity
- Self Service
- Instant Budgetary Price

**Are you ready to boost your HPE GreenLake business?  
Take advantage of our FAST 2.0 Starter Kit to get started!**

[Get Your Starter Kit](#)