

TD SYNNEX HP Page + Program

TD SYNNEX is excited to offer an exclusive, managed HP print solution for you and your customers.

Program Details:

Purchase pages through TD SYNNEX PrintSolv

- at a per-page rate including
- HP OEM Supplies
- HP OEM Long Life Consumables
- Break/Fix Maintenance Services
- Printer Fleet Monitoring via Data Collection Agent (DCA)



TD SYNNEX PrintSolv Has You Covered!

The TD SYNNEX PrintSolv managed print platform enables you to proactively assess, monitor, manage and maintain your customer's entire printing environment to create incremental hardware, service and supply revenue streams.

Start selling contractually, not transactionally! PrintSolv's HP Page + Program offers additional discounts that allow you to make more money.

Reap the benefits!

Reseller Benefits:

Higher Margins Earn HP's Big Deal Discounts on hardware and supplies.

Recurring Revenue Enjoy 12–60 month-long end user agreement durations.

Stronger Customer Relationship Our strategic selling motion leads to more

business opportunities within customer IT infrastructures.

Professional and Experienced Full MPS Provider

Focus on selling, without having to invest your time and resources into a full service offering for your customers.

End-User Benefits:

Save Time and Improve Efficiency Spend less time on printer-related tasks so you can stay focused on what's important.

Reduced Costs Save money on toner delivery, repairs and more with our thorough hardware use assessment.

Reduced Environmental Footprint

Reduce the amount of wasted toner, paper and electricity.

TD SYNNEX HP Page + Program Discounts

- Hardware 40%-45%
- Supplies 45%-50%

Percentages may vary

For more information about TD SYNNEX's HP Page + Program, contact your dedicated expert Michael Winter for more information at <u>Michael.Winter@tdsynnex.com</u>!

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