

The Total Economic Impact™ Of Microsoft Security

Through five customer interviews, 361 survey respondents, and data aggregation, Forrester concluded that Microsoft Security has the following three-year financial impact.

KEY FINDINGS



Improved security posture, reducing the likelihood of a breach by **72%**



Vendor consolidation, reducing solution license and consumption costs by **25%**



Affected IT and security teams increasing efficiencies by **50%**



Business users increasing productivity by, on average **1 hour per wk**

The VP and CISO at a financial services company reported that, since going live in January of 2021, Microsoft Security has helped them get from a 60% 'healthy' score to 98%. They also estimate that the likelihood of a breach was reduced from once every two years to once every seven years — a 72% improvement.

KEY STATISTICS



BENEFITS PV
\$27.7M



NPV
\$19.3M



ROI
231%



PAYBACK
< 6 months

KEY CHALLENGES



Prior solutions resulted in increased complexity and associated rising costs

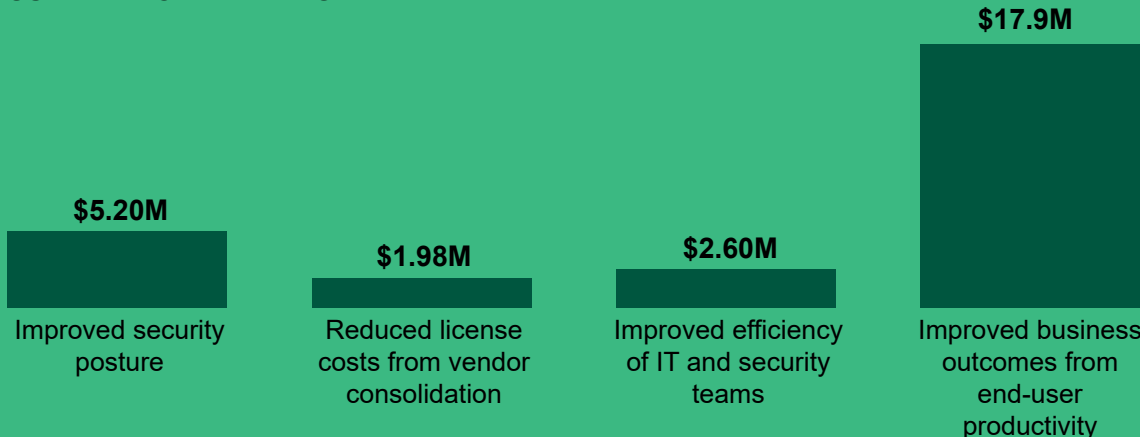


It was difficult to respond to the increasing complexity of security threats and compliance requirements



Enabling the business and user productivity was exceedingly difficult with the prior solutions

SUMMARY OF BENEFITS



Read the full study

This document is an abridged version of a case study commissioned by Microsoft titled: The Total Economic Impact Of Microsoft Security, February, 2023

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