

Sell more, earn more with Optoma Rewards

Optoma's premier partner rewards program.

As the #1 DLP® projection brand in the Americas*, Optoma makes it easy to profit from every qualified Optoma sale.

Earn cash rewards, view product news, register deals and download helpful sales and marketing materials via the easy-to-use partner portal program first.



Optoma is moving our Optoma Rewards SPIFF program to the Optoma ConneXions Portal. The ConneXion Portal which is your one stop shop for all Optoma information, is now your home for SPIFFs!

Part 1: Initial Setup

To claim your Optoma Rewards SPIFF, there are several one time setup steps and a new SPIFF application process.

➔ Step 1: Sign up for an Optoma ConneXion Account

Contact your authorized Optoma representative and provide your first & last name, company name and email. Optoma will send you an invitation to join the ConneXion portal.

➔ Step 2: Sign into your Optoma ConneXion Account

Optoma | ConneXion

Sign in to your account

Username

Password

[Forgot your password?](#)

➔ Step 3: Redeem your reward

On the Landing Page, find the My Optoma Rewards box and click 'Learn More'

The screenshot shows the Optoma ConneXion Landing Page with several sections:

- Optoma Latest News:** Features the GT3900UHD projector with the headline "The new GT3900UHD brings True 4K UHD short throw convenience and laser reliability to every screen".
- Optoma Marketing & Sales Material:** Lists datasheets for GT3900UHD, ZK451, and ZH521.
- Optoma Deal Registration:** Shows a summary of deals: 2 Open Deals (\$41286.00), 0 Deals Closed in 2026 (\$0.00), 0 Deals Approved (last 7 days) (\$0.00), and 0 Deals Expiring (next 7 days) (\$0.00).
- Optoma Learning Modules:** Displays a course for ZU607T, ZU607TST, & ZU707T projectors.
- My Optoma Rewards (Individual):** Shows a balance of \$0 in Rewards with a "Learn More" button circled in red.
- Optoma SPIFFs:** Includes a link to "Track your SPIFF Rewards" and "Instructions: How to claim a SPIFF".





Step 4: XTRM Account

Click on 'Sign up for your XTRM Account'

Note you must set up your XTRM account first.

Optoma SPIFF Rewards

Optoma Rewards

Please select your reward

Congratulations! You earned a reward!
To claim your SPIFF, please select your reward in the dropdown menu.
Thank you for being a valued partner.

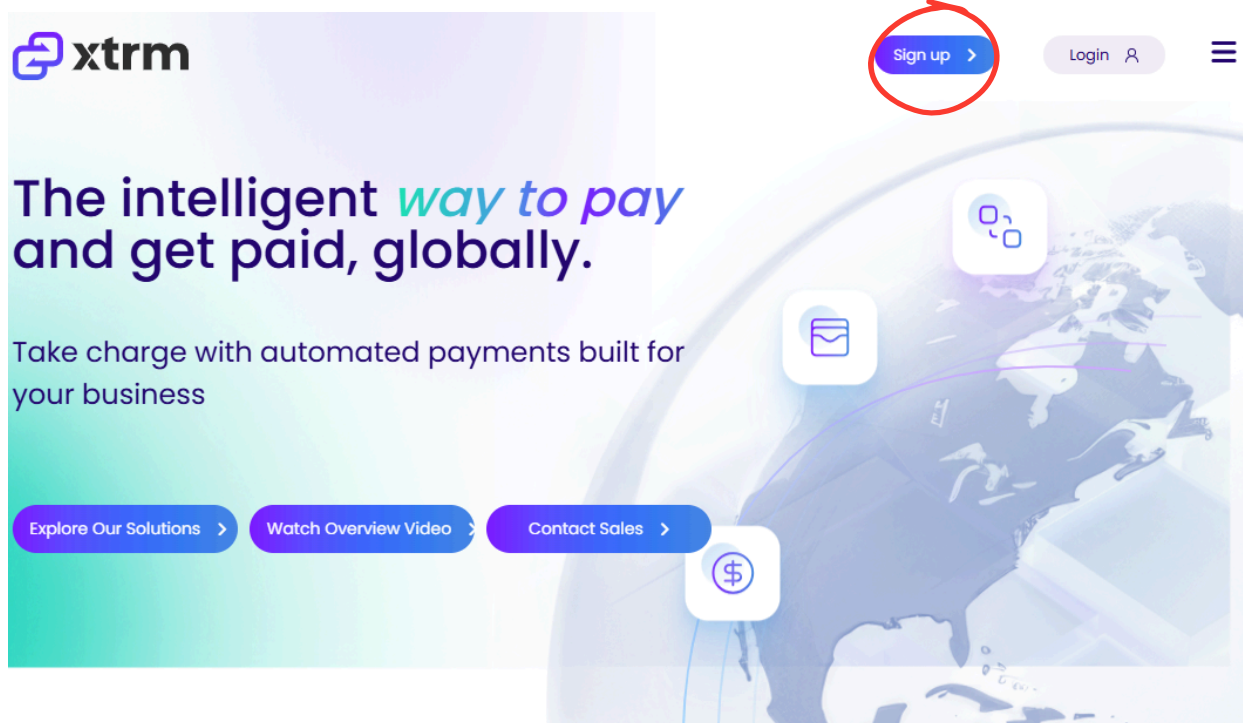
Before claiming your SPIFF, you must have a XTRM account created. Use the following link to create your XTRM account:
[Sign up for your XTRM Account](#)

If you do not see your reward listed, please contact no-reply@optoma-partners.com providing the following information:
Your name
Your email address
Your company's name



Step 5: Setup your XTRM Account:

Click on 'Sign Up' and follow the instructions to setup your account.



IMPORTANT

You will be given a digital wallet number, keep this wallet number handy as you will need it to claim your first SPIFFs.

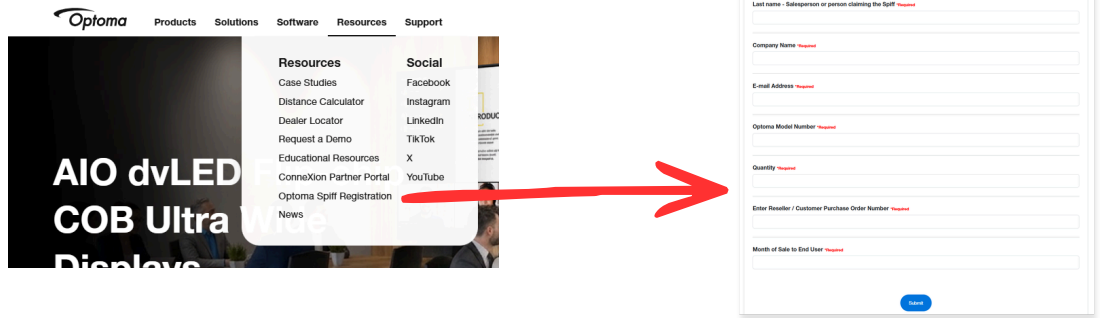
For assistance with your digital wallet, please contact xtrmsupport@xtrm.com

This will complete the Setup process.

Part 2: Claiming SPIFFs

Once you have completed the initial setup process...to claim a SPIFF, apply at:
<https://www.optomausa.com/contact/OptomaSpiffRegistration>

(Also located under resources on the home page)



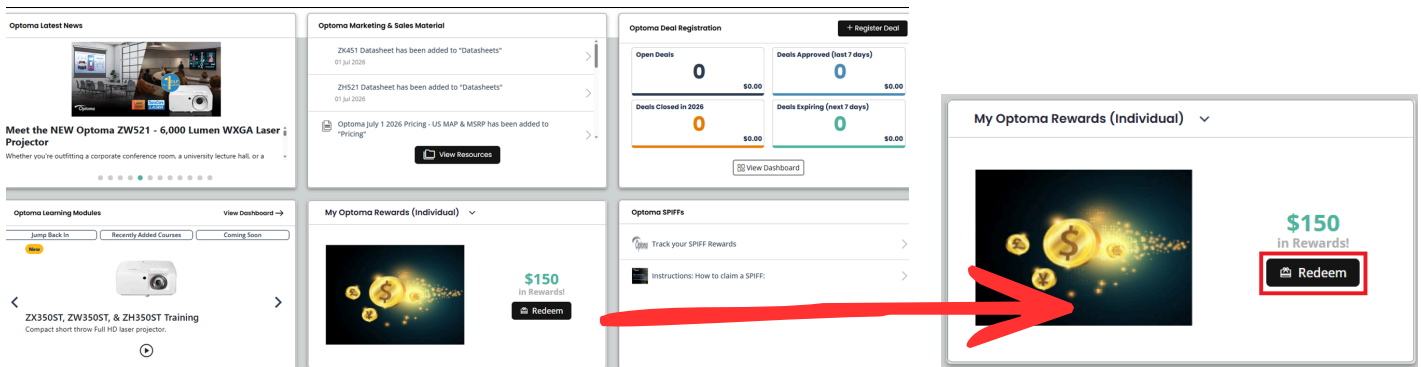
Optoma will review your SPIFF claim for eligibility and once approved the SPIFF will be loaded into the ConneXion Portal. You will receive an email from Optoma saying there is a SPIFF in the ConneXion Portal to claim.

Now enter the portal →



Step 1: Redeem your reward

On the Landing Page, find the My Optoma Rewards box and click 'Redeem'



Step 2: Select Reward

Select the SPIFF Reward (can multi-select) and click Continue

Optoma Rewards

Program: Optoma Rewards

Optoma SPIFF Rewards

Optoma Rewards

Please select your reward

Congratulations! You earned a reward!

To claim your Spiff, please select your reward in the dropdown menu.

Thank you for being a valued partner.

Before claiming your SPIFF, you must have a XTRM account created. Use the following link to create your XTRM account.
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If you do not see your reward listed, please contact no-reply@optoma-partners.com providing the following information:
Your name
Your email address
Your company's name

Continue



Step 3: Confirm

Click 'Confirm'

Optoma | ConneXion

Home My Programs ▾ Brian Vlerebome

My Optoma Rewards (Individual)

Program: My Optoma Rewards (Individual)

Browse Confirmation

Optoma Rewards

Time to Accept: 30 Days

Acceptance Deadline: 14 Aug 2026

Expiration Date:

Available Ordering Points: Optoma SPIFFs

Product ID	Description	Quantity	Offer
SPIFF	Sales Approval SPIFF	1	Optoma SPIFFs

Confirm



Step 4: Enter PAT Number

Input your PAT number (for Individual SPIFF Rewards) or SPN number (for Company SPIFF Rewards) and Wallet ID and click Save

Please enter your XTRM payment details

Please provide a PAT number and click Get Wallets to retrieve your wallet list.

PAT Number

Get Wallets

Select Wallet

Wallet

If the correct wallet name is not listed please create it in XTRM and retry.

Save Close

Important...your PAT number is required to claim SPIFFs. The system is setup to remember your PAT number, however browser security settings may prevent this, so it is recommended to have your PAT number convenient.



Step 5: Reward Payment

Payment of the SPIFF Reward will be transferred into the partners XTRM wallet
Supporting details pertaining to SPIFFs is available on the partners landing page:

Optoma SPIFFs

Optoma Track your SPIFF Rewards >

Instructions: How to claim a SPIFF: >