



***WELCOME TO
THE PACK!***

Win With the Pack

Join the pack and complete all steps* before December 31, 2024 for a chance to win a Kamado Joe Grill or a \$5,000 travel voucher to a destination of your choice — as well as earn some exciting RUCKUS prizes along the way.



*Complete all Run With The Pack steps by December 31, 2024 and get entered to win the grand prize, a Kamado Joe grill. With a minimum transaction of \$100,000, you'll become eligible to win a \$5,000 travel voucher.

Six Steps to Success

Join our pack and complete all steps before December 31, 2024 for your chance to win a Kamado Joe Grill or a \$5,000 travel voucher to a destination of your choice — as well as earn some exciting RUCKUS prizes along the way.

1

Attend a monthly webinar for a chance to win a RUCKUS welcome kit.

2

Conduct a Call With a Member of the TD SYNEX Business Development Team

During this call, you will have the opportunity to ask all your questions, register as a RUCKUS partner and receive a RUCKUS gift.

3

Earn demo credit toward Certified Partner status in the RUCKUS BIG DOGS Partner Program.

4

During this call, you will have the opportunity to set up your demo gear and outline your detailed certification guide to meet your business objectives.

5

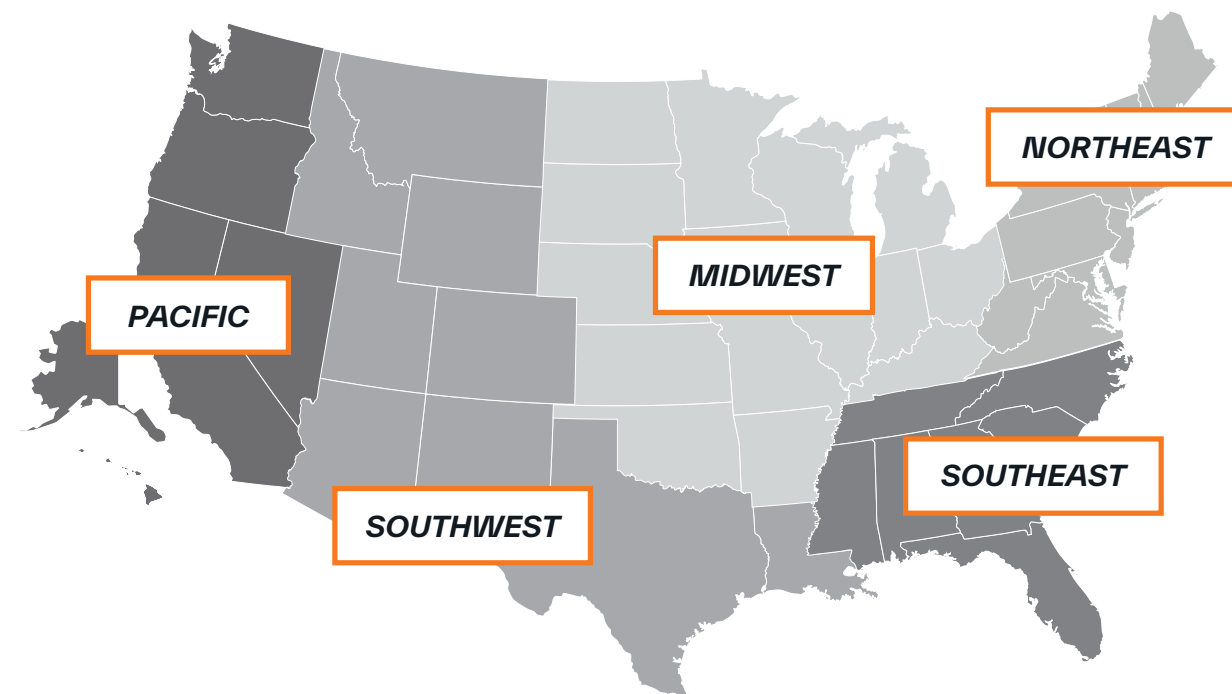
Register Your First Deal!

Register your first deal with our deal registration concierge service and earn a RUCKUS vest.

6

Complete Your First Purchase

Schedule a Call With Your TD SYNnex Business Development Expert



Elondrus Lee
RUCKUS Net New and Run With The Pack Partners

[MEET WITH ME ▶](#)



Samuel Patton
RUCKUS Sales Engineer

[MEET WITH ME ▶](#)

Don't wait – request your demo unit and start earning credit toward Certified Partner status today!

Bookmark These Important Links



Accreditation Requirements and Training

To access training:

- 1** Log in to partners.ruckuswireless.com
- 2** Navigate to Catalog > Product Training > RUCKUS Networking > Partner Training

Why Become a RUCKUS Big Dog?

RUCKUS and TD SYNnex are dedicated to providing you with extensive resource and training opportunities to ensure a successful and helpful relationship.

Key Requirements	Elite Solution Provider	Certified Solution Provider	Registered Solution Provider
Partner designation badge/logo	✓	✓	✓
Deal registration	✓	✓	✓
VIP rebates eligibility	✓	—	—
Market development funds (MDF)	✓	Limited	—
Partner advisory council eligibility	✓	—	—
Demo equipment	Enhanced	Enhanced	Basic
Rewards	✓	✓	—
Inclusion in Partner Locator	✓	✓	—
Specialization eligibility	✓	✓	—
Certified exam cost reimbursement	✓	✓	—
Support associate offering	✓	✓	—
Marketing concierge services	✓	—	—

Key Requirements	Elite Solution Provider	Certified Solution Provider	Registered Solution Provider
RUCKUS Technical Family workshops	✓	✓	—
RUCKUS Technical Family distributor days	✓	✓	✓
Free eLearning credential training	✓	✓	✓
Marketing and demand generation resources	✓	✓	✓
Partner portal access	✓	✓	✓
Partner webinars and monthly newsletters	✓	✓	✓
Dedicated account management	✓	—	—
Click-through agreement	✓	✓	✓
Demo kit purchase	✓	✓	—
Credential training compliance	Multiple paths to compliance	Nine training courses	—
Minimum annual revenue	✓	—	—
Business plan	✓	—	—

TARGET INDUSTRIES



Education



Hospitality



Multi-Dwelling Units



Enterprise



Government



Large Public Venues



Service Providers



Manufacturing

Your path to success starts here!

Are You Ready to Run With the Pack?

RUCKUS® Networks is a purpose-driven, partner-centric organization that delivers networks for the world's most challenging environments. With partners like TD SYNnex, we empower organizations to deliver a differentiated level of connectivity and rock-solid user experiences.

Contact Your RUCKUS Team



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