

Pre-Deployment

Presales Design and Enablement

- Bill of materials creation (BOM)
- Product recommendations, demos
- Reseller enablement
- Vendor certification assistance

Integration and Configuration

- Hardware integration
- Device configuration
- Value-added

Warehousing and Storage

- Strategic placement
- Secured storage
- Risk management

Global Logistics and Trade Compliance

- Customs brokerage
- Freight forwarding
- Global trade management
- Supply chain
- Import, export compliance

Deployment

AI and Data

- Data science
- Reporting, analytics, business intelligence
- AI strategy, business consulting
- AI assessment, proof-of-concept, implementation, support
- AI-native, AI-enabled infrastructure design, implementation, support
- Process automation, RPA, BPO

Cloud and Software

- Cloud Assessment, architecture, migration, optimization
- Cloud consulting, security, FinOps
- Software development, implementations
- Modern workplace implementation, migration
- DevOps/DevSecOps, implementation, configuration, tuning
- Automation
- ISV

Cybersecurity and Compliance

- Compliance, readiness, risk assessments
- Implementation, configurations, migrations
- Virtual CISO
- Penetration testing/vulnerability assessment
- Incident response and remediation

Endpoint

- Audio visual
- Physical security, access control
- Point-of-sale (POS) device installation
- Unified communications and collaboration (UCC)
- Compute devices
- Printer services

Networking

- Network integration, installation
- WLAN surveys, installation, optimization
- Cellular networking surveys, installation, optimization
- SD-WAN deployment, configuration

Public Sector Contract Vehicles

- NCPA
- OMNIA
- Equalis
- Sourcewell
- PEPPM

Post-Deployment

Managed and Support

- Vendor-specific managed services
- Helpdesk
- Network Operations Center (NOC)
- Security Operations Center (SOC)
- Managed detection response (MDR)
- Log management, SIEM solutions
- Intrusion detection, prevention systems (IDS/IPS)
- Backup, recovery

Third-Party Warranty and Maintenance

- Onsite support contracts
- Extended warranties
- Accidental damage protection

IT Asset Disposition

- Inventory management
- Trade-in
- Recycling

IT Training and Education

- Vendor-authorized certification
- Industry professional certification
- Technology focused
- Business skills

Renewals Management

- Licenses
- Subscriptions
- Warranties

For more information, contact our team today:

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