

Presales Design and Enablement

Solve complex business challenges with robust technical expertise and support

Transforming your customers' complex business challenges into opportunity starts with the right technology solution — one that's powered by **certified technical support**, guided by the **right products** and supported with the **right design tools**.

TD SYNEX Services makes it easier to validate build materials, design innovative solutions and equip your team with the tools necessary to become a **trusted advisor** for your customers and successfully implement your projects.



Business Outcomes You Can Trust

TD SYNEX Services' design and enablement capabilities equip you to build buyer confidence and drive adoption of new technologies — **faster**. Build multi-vendor solutions, increase win rates and accelerate sales cycles by engaging earlier with our presales engineers.



Extend and augment your technical bench



Engage in more opportunities and close deals faster



Create multi-vendor solutions tailored to end-customer needs



Access proof-of-concept support and solution demos



Boost adoption of new technologies and solutions

Key Services Capabilities

Whether it's product design or enablement, TD SYNEX Services has you **covered**.

Scoping and Requirements



Early discovery and scoping calls to clearly define technical and business needs

Design and Bill of Materials (BOM)



Vendor-aligned solution designs with accurate BOMs and defined SLAs

Product Demos and Recommendations



Live demos and hands-on testing to build confidence and prove performance

Partner Enablement and Training



Webinars, technical training and certification prep to boost sales readiness and technical confidence

Solution Centers



175+ hands-on demos plus remote environment capabilities across multi-vendor solutions

Cyber Range



Advanced security demos and simulations, including Zero Trust and incident response

Ready to get started with TD SYNEX Services?

For more information, contact our team today:

Presales@tdsynnex.com

Tap Into Your Competitive Advantage

With TD SYNEX Services, partners can tap into presales design and enablement services for added expertise, tools and resources to **accelerate their next opportunity** and **deliver solutions with confidence**.