

About Equalis Group

Equalis Group is an innovative cooperative purchasing organization that believes in the power of partnership. Their leadership team has decades of experience within the public and private procurement environments, with specific experience in cooperative purchasing, supply chain improvement, and relationships that extend throughout the procurement channel. The mission of Equalis Group is to continuously improve the measurable and meaningful impact of cooperative services for everyone throughout the supply chain.

Who Can Use Equalis?

Equalis Group membership is open to all public sector end-user entities, including:

- Local Governments
- K-12 Entities
- Higher Education Entities
- State Agencies

Private Sector companies and agencies who would benefit from cost-savings associated with leveraging the purchasing power of a national cooperative contract, are also eligible for membership.

Contract Name

TD SYNnex Equalis Group Contract Number: EQ-013120-01 Technology Software, Equipment, Services and Related Solutions

Term

May 1, 2020 – May 1, 2023, plus 4 optional one-year renewals.

Awarded Manufacturers

The Equalis Group Contract covers all vendor product lines available at TD SYNnex. TD SYNnex and manufacturers' standard commercial certifications/authorizations are required for participation, in addition to any requirements specific to Public Sector or this contract.

Freight

All deliveries to Equalis Group members shall be freight prepaid, FOB Destination. For authorized Dealers, all standard commercial freight policies will apply. Possible assistance with freight will be determined on a case by case basis. Additional freight costs may apply for white glove, special and expedited delivery requirements, and can be charged under the contract upon agreement by the member agency.

Contract Pricing

TD SYNnex Equalis Group EQ-013120-01 (Not-to-Exceed) Contract Pricing:

- **4% Discount from MSRP** applicable to all manufacturing lines, (unless noted in Exceptions below)
- **2% Discount from MSRP** for the following:
 - Chromebooks, HP Smartbuys, Lenovo TopSeller Products and all other promotionally priced products.
 - Manufacturers: APC, Asus, Cisco, Crucial, Google, Global Knowledge Training, Microsoft Software, NEC, Netmotion, Seagate, and F5
- **0% Discount for:**
 - Avaya Non-Discountable skus
- **Professional Services/Line Card:** Professional Services may be performed under the contract by TD SYNnex Authorized Service Providers. Please reach out to: fieldservices@TDSYNnex.com with any questions. You can refer to the Services Line card [here](#).
- **Dealer is free to offer additional discounts** from the established contract price.

Authorized Dealer Program

TD SYNnex offers a Dealer Program that provides select reseller partners the ability to sell to Equalis Group members using this contract. The Dealer is authorized to invoice the Equalis Group member and accept payment on behalf of TD SYNnex, subject to the following requirements:

- Dealer quote will include the Equalis Group contract price and your cost from TD SYNnex.
- End-user pricing can NOT exceed the Equalis Contract Price but can be discounted by the Dealer.
- Dealer must identify all Equalis Group quotes and orders to TD SYNnex. Quotes can be obtained at equalis@TDSYNnex.com.
- Both the End-user and Dealer POs should reference the Equalis Group Contract number which is: **(EQ-013120-01)**. Dealer is responsible for maintaining a copy of these POs for audit purposes for up to 3 years following the date of that sale.
- Reseller must have a current account in good standing at TD SYNnex and signed Dealer Agreement. To participate, please send request to equalis@TDSYNnex.com.
- TD SYNnex and manufacturers' standard commercial certifications/authorizations are required for participation.

TD SYNnex Contacts

Team Contact: equalis@TDSYNnex.com

Contract Manager: ContractsSupportTeam@TDSYNnex.com

Website: <https://www.TDSYNnexcorp.com/us/govsolv/equalisgroup/>

<https://www.synnexcorp.com/us/govsolv/equalisgroup/>

POS Reporting

Authorized Dealer must provide a Report of their sales under this contract to equalis@TDSYNEX.com no later than the 5th day following the end of the preceding month using the template below. (TD SYNEX is required to provide a monthly POS to Equalis by the 15th of the month.

Contract Fees

Authorized Dealer is responsible for the payment of the Contract Fee to TD SYNEX, by the 15th day of the month.

**Contract fee: 0.75% or 75 Bps for Commodity Products
1.5% or 150 Bps for Enterprise Products**

The Contract Fee is calculated off the Dealer's combined monthly sales based on the total pricing charged to the Equalis Group contract members. Participating manufacturers are encouraged to provide special pricing that offsets this Contract Fee.

Payment should be sent to the following address:

**TD SYNEX Corporation
c/o Public Sector Contracts EqualisSCM5551293
39 Pelham Ridge Drive
Greenville, SC 29615**

Marketing

There are no restrictions in the marketing of this contract directly to the cooperative members or any eligible agency. The Equalis Group Program Office can assist TD SYNEX and our participating Dealers with their marketing efforts, training and attendance at industry events and TD SYNEX GovSolv shows.

Equalis Group has provided a membership list to assist our dealer organization in the marketing of this contract. TD SYNEX will send all Authorized Resellers the membership list on a monthly basis. Reach out to equalis@TDSYNEX.com for contact information.

Equalis Group Contact below available to connect w/ end-user/agencies, qualify them & answer any questions.

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