

SERVICES LINE CARD

PRE-DEPLOYMENT	DEPLOYMENT		POST-DEPLOYMENT
PRE-SALES DESIGN & ENABLEMENT <ul style="list-style-type: none"> ▪ Bill of Materials Creation (BOM) ▪ Product Recommendations, Demos ▪ Reseller Enablement ▪ Vendor Certification Assistance INTEGRATION & CONFIGURATION <ul style="list-style-type: none"> ▪ Hardware Integration ▪ Device Configuration ▪ Value-Added WAREHOUSING & STORAGE <ul style="list-style-type: none"> ▪ Strategic Placement ▪ Secured Storage ▪ Risk Management GLOBAL LOGISTICS & TRADE COMPLIANCE <ul style="list-style-type: none"> ▪ Customs Brokerage ▪ Freight Forwarding ▪ Global Trade Management ▪ Supply Chain ▪ Import, Export Compliance 	AI & DATA <ul style="list-style-type: none"> ▪ Data Science ▪ Reporting, Analytics, Business Intelligence ▪ AI Strategy, Business Consulting ▪ AI Assessment, Proof-of-Concept, Implementation, Support ▪ AI-Native, AI-Enabled Infrastructure Design, Implementation, Support ▪ Process Automation, RPA, BPO CLOUD & SOFTWARE <ul style="list-style-type: none"> ▪ Cloud Assessment, Architecture, Migration, Optimization ▪ Cloud Consulting, Security, FinOps ▪ Software Development, Implementations ▪ Modern Workplace Implementation, Migration ▪ DevOps/DevSecOps, Implementation, Configuration, Tuning ▪ Automation ▪ ISV CYBERSECURITY & COMPLIANCE <ul style="list-style-type: none"> ▪ Compliance, Readiness, Risk Assessments ▪ Implementation, Configurations, Migrations ▪ Virtual CISO ▪ Penetration Testing/Vulnerability Assessment ▪ Incident Response & Remediation 	ENDPOINT <ul style="list-style-type: none"> ▪ Audio Visual ▪ Physical Security, Access Control ▪ Point-of-Sale (POS) Device Installation ▪ Unified Communications, Collaboration (UCC) ▪ Compute Devices ▪ Printer Services NETWORKING <ul style="list-style-type: none"> ▪ Network Integration, Installation ▪ WLAN Surveys, Installation, Optimization ▪ Cellular Networking Surveys, Installation, Optimization ▪ SD-WAN Deployment, Configuration PUBLIC SECTOR CONTRACT VEHICLES <ul style="list-style-type: none"> ▪ NCPA ▪ OMNIA ▪ Equalis ▪ Sourcewell ▪ PEPPM 	MANAGED & SUPPORT <ul style="list-style-type: none"> ▪ Vendor Specific Managed Services ▪ Helpdesk ▪ Network Operations Center (NOC) ▪ Security Operations Center (SOC) ▪ Managed Detection, Response (MDR) ▪ Log Management, SIEM Solutions ▪ Intrusion Detection, Prevention Systems (IDS/IPS) ▪ Back Up, Recovery THIRD-PARTY WARRANTY & MAINTENANCE <ul style="list-style-type: none"> ▪ Onsite Support Contracts ▪ Extended Warranties ▪ Accidental Damage Protection IT ASSET DISPOSITION <ul style="list-style-type: none"> ▪ Inventory Management ▪ Trade-In ▪ Recycling IT TRAINING & EDUCATION <ul style="list-style-type: none"> ▪ Vendor Authorized Certification ▪ Industry Professional Certification ▪ Technology Focused ▪ Business Skills RENEWALS MANAGEMENT <ul style="list-style-type: none"> ▪ Licenses ▪ Subscriptions ▪ Warranties