

Extreme Networks Powers Networking and Security Solutions For State and Local Governments

6X Gartner® Magic Quadrant Leader, Extreme Offers Industry’s First Enterprise Connectivity Platform Delivering Integrated AI-Powered Automation that Radically Simplifies User Experience; Reduces Time Spent on Complex Tasks from Hours to Minutes

Government agencies continue to navigate a complex and changing technology landscape. Legacy technology, rapidly rising security risk, workforce evolution, and funding constraints all increase the need for network modernization with controlled cost. To improve citizen outcomes, government agencies need a network that is intelligent, secure, and always on. To keep pace, network and security automation are more critical than ever. However, many networking and security solutions continue to be time-consuming to deploy, complex to manage and expensive to own and operate.

Extreme Platform ONE™ is the enterprise connectivity platform—built for performance, simplicity, and scalability—that brings together networking, security, and AI in one intuitive experience. With Extreme, government agencies can deliver digital innovation for citizens and their communities with secure, high-performance experiences. Extreme makes it easy to deliver secure, resilient connectivity, everywhere, with always on wired and wireless user experiences and advanced AI network and security automation. Extreme solutions are easy to deploy, scale, and optimize, with simplified licensing and lower cost to own and operate.

Why Extreme?

The secure, scalable, zero-touch network fabric that just works

Extreme Fabric redefines networking by merging automation, security, and resilience into one powerful, end-to-end solution trusted by educational institutions world-wide. With more than 5,000 fabrics deployed, Fabric delivers proven performance at scale.

Deep AI automation that reduces task time from hours to minutes

Extreme's advanced generative and agentic AI automation goes beyond fixing the network to enable network, security, and business ops teams to turn hours into minutes. Even highly complex tasks take only a few questions and a few clicks.

The industry's most complete Zero Trust security

Extreme Platform ONE Security eliminates security complexity, combining cloud NAC and ZTNA to keep data safe for users and devices, wherever they are—no need for redundant security touchpoints and appliances.

Always-on user experience with the industry's best PoE

Extreme's upper right quadrant Wired & Wireless portfolio offers exceptional power efficiency and advanced AI-assisted power over Ethernet capabilities to enable exceptional user experiences.

Third-party support that controls costs and improves return

Simple licensing for management of Extreme and third-party devices makes budgeting simple and extends customer investment value—no need to rip and replace legacy switches.

A 6X Leader in the Gartner Magic Quadrant for Enterprise Wired & Wireless LAN Infrastructure



Government Customers Have Realized Significant Benefits with Extreme



Extreme Platform ONE: Cloud Networking, Security, and AI

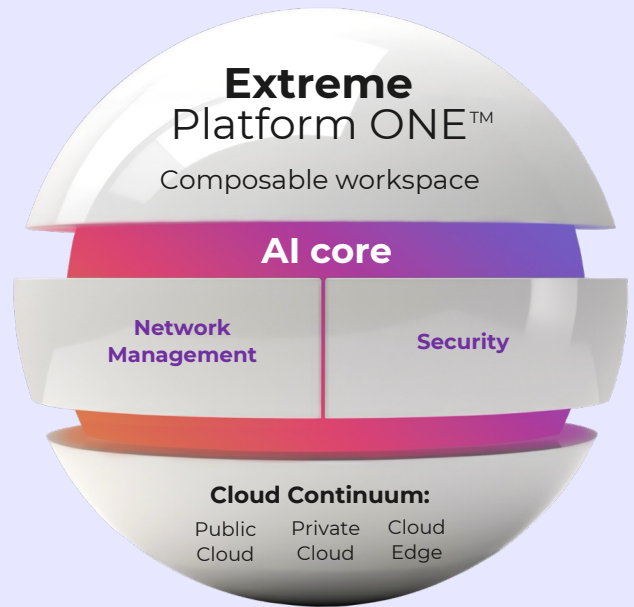
Ideal for distributed government agencies, Extreme Platform ONE™ provides the connectivity platform that brings together networking, security, and AI for campus, data center, and branch networks.

Extreme Platform ONE™ expands on Extreme's management capabilities, bringing networking, security, and inventory with AI automation into one intuitive experience for all.

AI and automation turn hours into minutes for monitoring, configuration, and troubleshooting workflows, saving time, reducing risk, and enabling faster service delivery.

AI-assisted, built-in and pre-integrated, optional zero-trust security provides comprehensive protection. AI assisted policy recommendations reduce the risk of conflicts and unified alerts accelerate threat identification and responsiveness.

*Limited availability. General availability planned for 3QCY2025.



Extreme Enables Excellent Customer Experience



Automated Network and Device Management with AI

- Cloud-based management, on-premises, or both, enables unparalleled visibility.
- Wired, wireless, 3rd-party devices such as Cisco, Aruba, or Juniper, fabric, and SD-WAN management, extend investment value.
- AI client experience, device health, and anomaly detection identify user experience issues before they impact business.
- Advanced AI dashboards and analytics enable sharable, customizable insights.



Always-On Wired and Wireless

- High-density Wi-Fi 7 with Extreme's power-efficient switching and advanced AI-enabled PoE capabilities enable always on, exceptional user experiences.
- A range of access points with multiple IT/IoT radios and a dedicated security sensor for Wireless intrusion prevention keep the network efficient, flexible, and safe.
- A broad core to edge Universal Wired portfolio supports a range of use cases and includes FREE fabric with switch purchase.



Network and Security Automation with Extreme Fabric

- The industry's most simple, secure, and resilient network fabric solution and the only network fabric to scale across campus, data center, and branch saves time and reduces risk.
- Zero touch provisioning, just-in-time network services, instant convergence reduce the complexity of fabric deployment and scaling.
- Automated microsegmentation and invisible stealth core topology reduce attack surface, automatically isolate segments, and contain threats.



Cloud-Delivered Network and Application Access Security

- Unified NAC, ZTNA security with a single policy engine simplify end-to-end access security.
- Pre-integration with Extreme's management capabilities and leading IdP solution providers accelerates time to value.
- Automated configuration and enforcement of access policies at Universal switches and APs reduces cost and complexity—no need for extra controllers.

Inclusive Licensing and Value

- Inclusive licensing provides generative, interactive, and agentic AI, device, license, and subscription management, select cloud software free trials, and other capabilities, technical support, and operating system updates in Extreme Platform ONE base licensing.
- Simple licensing for Extreme Universal Wired, Wireless, and 3rd-party devices enable strong cost visibility, control, and value.



Delivering secure connectivity for government agencies

With the rise of digital government initiatives, workforce mobility, and connected devices, government agencies require a secure, **high-performance network** that can support continuous uptime in high-density environments with a mix of access security requirements.

Extreme Networks empowers state and local government agencies to deliver high-quality service experiences with simple, secure, and resilient network connectivity. From seats of government to ports, public transit, and emergency services, **Extreme's cloud-managed network solutions** help ensure maximum uptime with high quality experience for staff, citizens, and connected devices without compromising security or safety.

Extreme Delivers Results for State and Local Government Agencies



Steele County, Minnesota is a rural county with a population of nearly 40,000. The county's network supports 470 users across multiple departments and locations. The county turned to Extreme to help it make best use of a mix of state-managed and locally controlled fiber connections, which created hurdles in provisioning and managing new network services. With Extreme, the County has been able to accelerate time-to-service, automate routing, and save significant time without sacrificing security or compliance.



Harry Reid International Airport in Las Vegas, Nevada supports millions of travelers each year. The airport turned to Extreme to modernize and help secure its network and better support customer-facing services like digital signage, gates, and automated kiosks and baggage claim. With Extreme, one of the business airports in the world has gained end-to-end visibility, improved customer experience and satisfaction, and operational efficiency and productivity.



The City of Seguin, Texas, services 30,000 residents and 450 city employees, while boasting the largest manufacturing sector per capita in Texas. The city worked with Extreme to replace flat, outdated network with a robust, scalable, enterprise-level solution. With Extreme, the city has been able to expand digital services for public safety and increase uptime to 100%.



Georgia Ports Authority is a driving force behind commerce and economic development within the state of Georgia. The port authority needed a modernized, future-proof network to support round-the-clock flow of goods and cargo. With Extreme, the port authority was able to overcome rapidly evolving supply chain pressures and seamlessly integrate new network capacity, bandwidth, and equipment—all while keeping cargo and operations flowing uninterrupted.



The City of Milwaukee, Wisconsin delivers network resources to more than 100 buildings and 7,000 city staff in support of a population of 600,000 people. The city worked with Extreme to reduce network complexity, downtime risk, and time and effort for new services. With Extreme, the city has been able to unify its existing packet and circuit-switched networks, increase security for emergency services, rapidly expand network to support public safety, and simplify management of video surveillance networks for traffic lights and freeway cameras, Public Works, and policing.



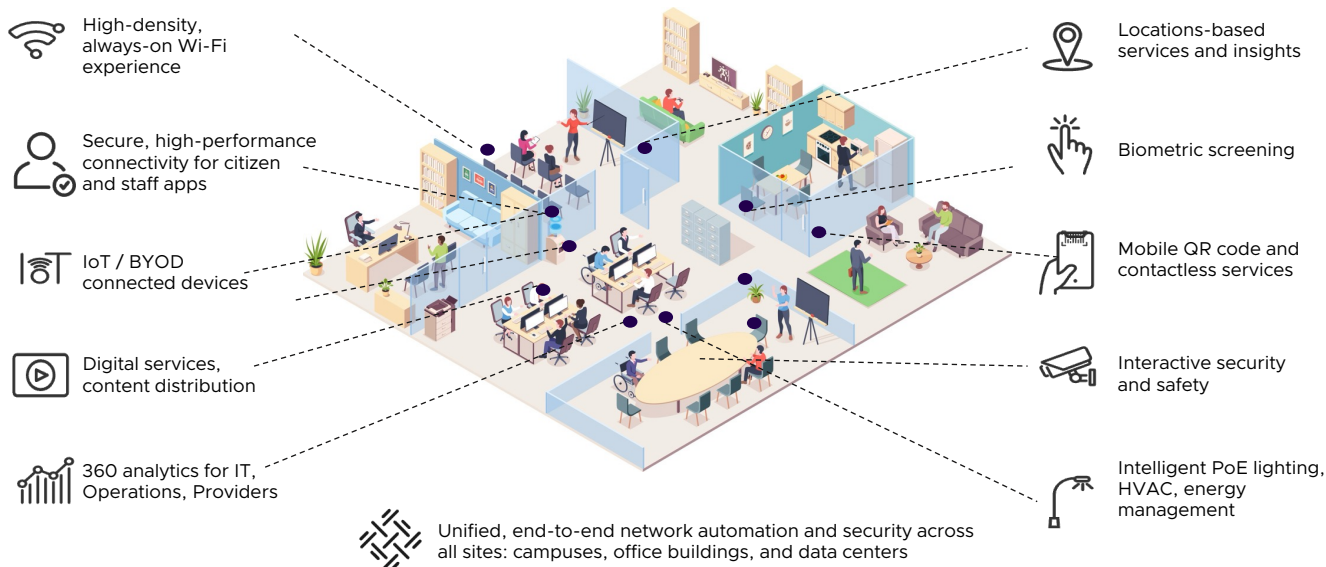
NJ TRANSIT is a New Jersey state-owned public transportation system with a mission is to provide safe, reliable, and cost-effective transit service. The agency relied on Extreme to support its need for 24x7x365 uptime. With Extreme, the agency has been able to expand bandwidth for IP multicast video and CCTV with a secure, micro-segmented network, increase uptime and accelerate deployment of new services and devices during normal operating hours.

“When I applied for this opportunity two years ago, I told the City Manager we'd put Seguin IT on the map. A lot of productivity is coming out of this incredibly talented and enthusiastic group, and Extreme Networks is the technology foundation for everything that's being accomplished.”

Shane McDaniel
Director of IT, City of Seguin

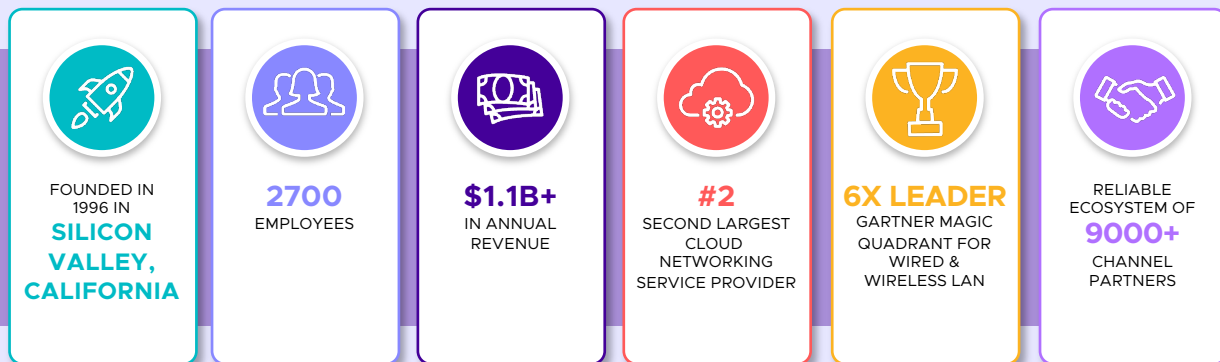
Building A Scalable, Always-On Experience for State and Local Governments

Extreme supports a wide range of use cases.



About Extreme Networks

Extreme Networks, Inc. (EXTR) is a leader in AI-powered cloud networking, focused on delivering simple and secure solutions that help businesses address challenges and enable connections among devices, applications, and users. Tens of thousands of customers globally trust our AI-driven cloud networking solutions and industry-leading support to enable businesses to drive value, foster innovation, and overcome extreme challenges.



Extreme Networks helps organizations simplify and secure connectivity to enhance value, drive innovation, accelerate growth, and gain peace of mind by converging networking, security, and AI.

Extreme Networks delivers AI-powered cloud networking and security solutions to connect people, apps, data, and devices seamlessly. Extreme's portfolio runs in the cloud, on-premises, and customer edge—and can be managed in one comprehensive platform. It is backed by customer-first services and offers the industry's simplest licensing.

Ready to Step into the Future, Today?

Let's talk.

Want to learn more? The following resources can help:

- Extreme's Wired & Wireless capabilities in the [Gartner® Magic Quadrant for Enterprise Wired and Wireless LAN Infrastructure](#) report
- [Extreme Platform ONE](#) and its enterprise connectivity, networking, security and AI capabilities.
- [Extreme Fabric](#) and its quantifiable benefits to customers.
- [ExtremeCloud Universal ZTNA](#).