



# Healthcare Procurement Pathways Overview

Procurement Pathway	What It Is	Commonly Used By	When It's Typically Used
<b>RFP / Competitive Bid</b>	Formal evaluation process with defined requirements and timelines	Large health systems, academic, public entities	High cost, high risk, or enterprise wide purchases
<b>Departmental Purchase</b>	Direct buy using departmental or operational budget	Clinical, IT, or innovation teams	Pilots, point solutions, early validation
<b>Group Purchasing Organization (GPO)</b>	Contracting entity that negotiates pricing and terms across members	Hospitals, IDNs, clinics	Standardized solutions that meet common needs
<b>Cooperative Contract</b>	Pre negotiated contract that eligible entities can "piggyback" on	Public, academic, nonprofit providers	When speed and compliance are required
<b>IDN / Health System Enterprise Agreements (Including MSAs)</b>	Enterprise agreements negotiated at the system level	Integrated delivery networks	Solutions intended for multi facility deployment

**FOR MORE INFORMATION**

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For additional information and questions, email: [healthcare@tdsynnex.com](mailto:healthcare@tdsynnex.com)

