

Supercharge Incentive

April 1, 2023 – March 29, 2024


Double your Opportunity Registration (OR) rebate with the Veritas Supercharge Incentives!

That’s right, between April 1, 2023, and March 29, 2024, you have the opportunity to earn 2x your standard OR rebate by registering and closing approved opportunities for one of the following incentives.

Check out the “Supercharge” OR rebate percentage breakdown:


Partner Tier	Standard ¹ Rebate	Veritas Alta ² Rebate	Net New Logo ³ Rebate	Segments 4-5 ⁴ Rebate
Platinum	12%	24%	24%	24%
Gold	8%	16%	16%	16%
Silver	5%	10%	10%	10%

Intrigued? We can’t say we blame you. So, what are the next steps?




STEP 1

Find a qualifying opportunity.




STEP 2

Register your opportunity with “Supercharge” and the incentive name in the project description.




STEP 3

Work with Veritas to close your approved opportunity.



STEP 4

Submit your rebate request.



STEP 5

Wait for your supercharged OR rebate.

If you have any questions, please don’t hesitate to reach to your designated partner account manager or the [Regional Partner Program and Operations Team](#).

Supercharge Incentive Details:

Rebate amounts shown above are applicable to deals registered, approved, and closed during Veritas’ FY24, April 1, 2023, through March 29, 2024.

¹Standard Rebate applies to any opportunity that is not for a Veritas Alta, Net New Logo, Segment 4-5, or Appliance Hardware opportunity, each as defined below. Unless otherwise specified, incentive promotions cannot be combined. Only one promotion can be applied per transaction. The rebate amount for perpetual licenses is at a reduced rate of 20% of the Standard Rebate amount.

²**Supercharge Veritas Alta Rebate** applies to select qualifying products shown in **Supercharge Incentive Product List***.

³**Supercharge Net New Logo Rebate** applies to opportunities where the end user customer is new to Veritas and has a minimum deal size of \$100,000 and is only eligible for opportunities for the following products: NetBackup or Veritas Alta Data Protection. The rebate amount for perpetual licenses is at a reduced rate of 20% of the Net New Logo Rebate amount. See the **Supercharge Incentive Product List*** for more details on eligible products.

⁴**Supercharge Segments 4-5 Rebate** applies to Channel-led end user accounts without a dedicated Veritas account manager. The rebate amount for perpetual licenses is at a reduced rate of 20% of the Segments 4-5 Rebate amount. See **Supercharge Incentive Product List*** for qualifying products.

*Supercharge Incentive Product List can be found in the FY24 Veritas Partner Force Program Guide.